

# **Agentic for Enterprise**

**Challenges and Opportunities in the “Wild”**

*Eser Kandogan*



**Megagon Labs**



# Megagon Labs

Compound AI Systems

Data AI Symbiosis



LLMs and NLP

Human-Centered AI

# Megagon Blue

The Blue architecture is a next-generation AI system built on the **principles of CompoundAI Systems**, with an emphasis on **integrating databases and domain knowledge** to handle **complex tasks** and **adapt** to specific industries.



[megagon.ai/research/compound-ai-system/](https://megagon.ai/research/compound-ai-system/)

[megagon.ai](https://megagon.ai)

# LLMs changed everything...



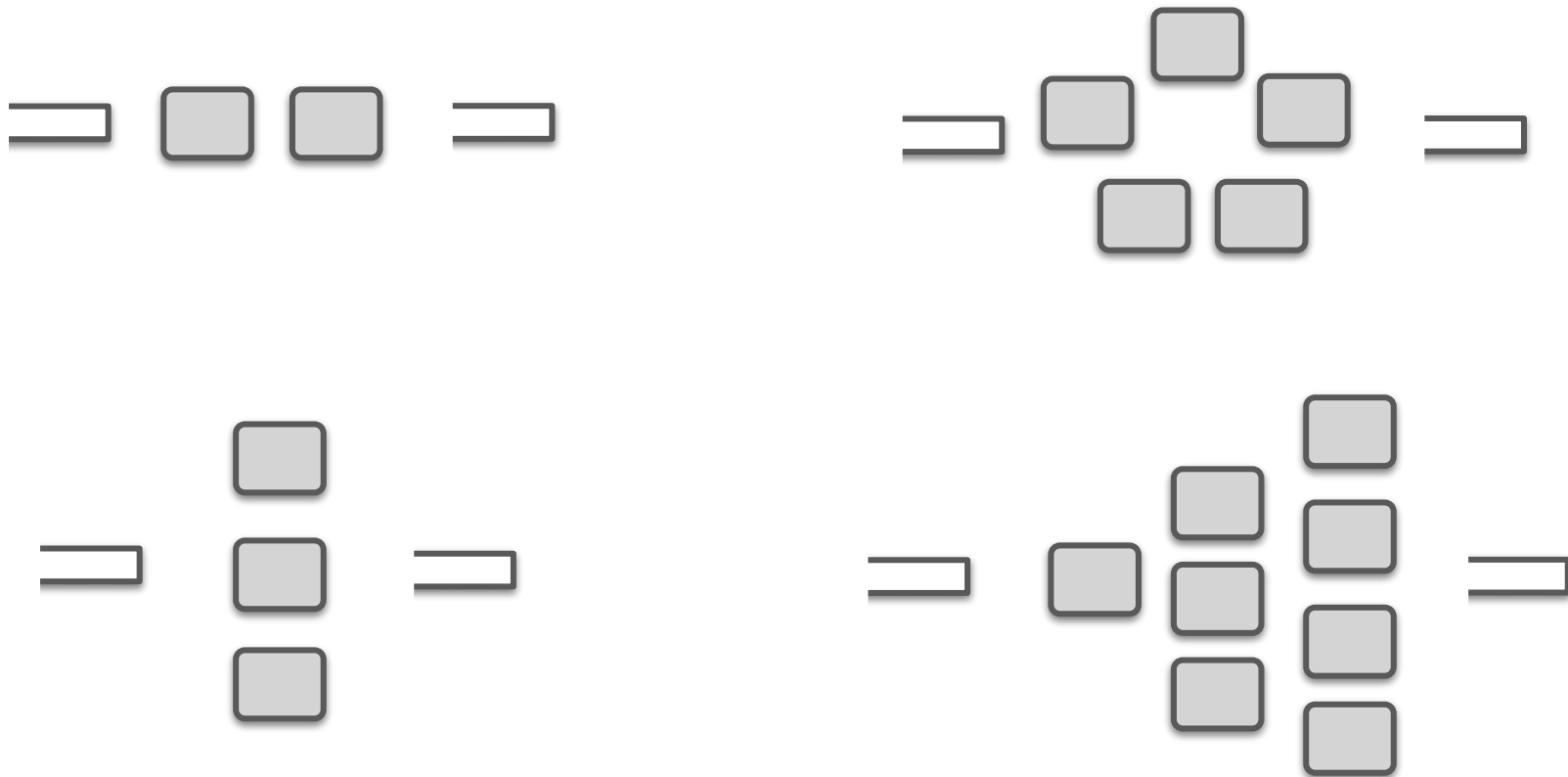
# **Adopting LLMs has been challenging...**

**...**

**hallucination,  
context length,  
prompt sensitivity,  
fairness,  
ethics,**

**...**

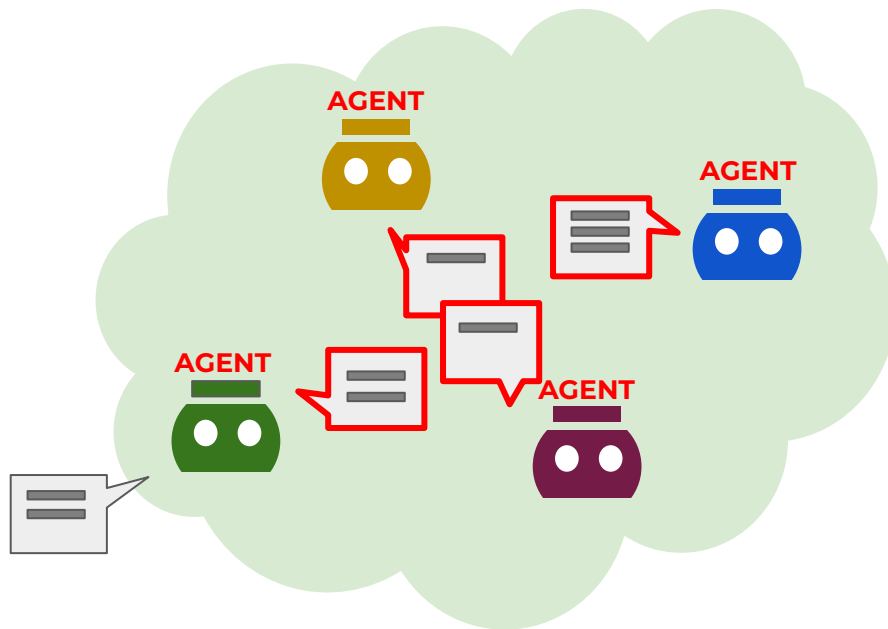
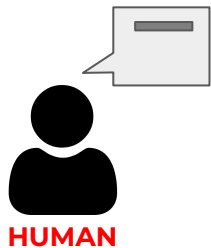
# Emergence of Agentic Patterns



# Agentic AI

**Agentic AI  
works with you like a  
professional  
consultants!**

**...to analyze, prioritize,  
and explain.**



# **Agents**

**Skills and Abilities in a Domain**

**Autonomy to Make Decisions**

**External Tools and Resource**

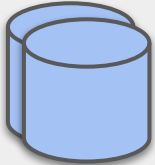
**Memory, Knowledge**



# Agentic Use Cases

## Customer Support

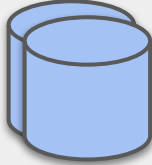
Exploit past issues to provide solutions, with explanations



Customer DB  
Issue Tracker

## Finance

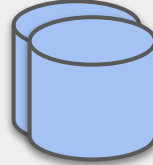
Automate monthly reports, perform anomaly detection



Accounting DB

## Sales

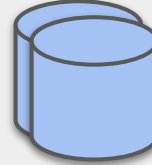
Identify leads, create proposals



Client DB  
Product DB  
Sales DB

## HR

Compare candidates to job reqs, scores and explains fit

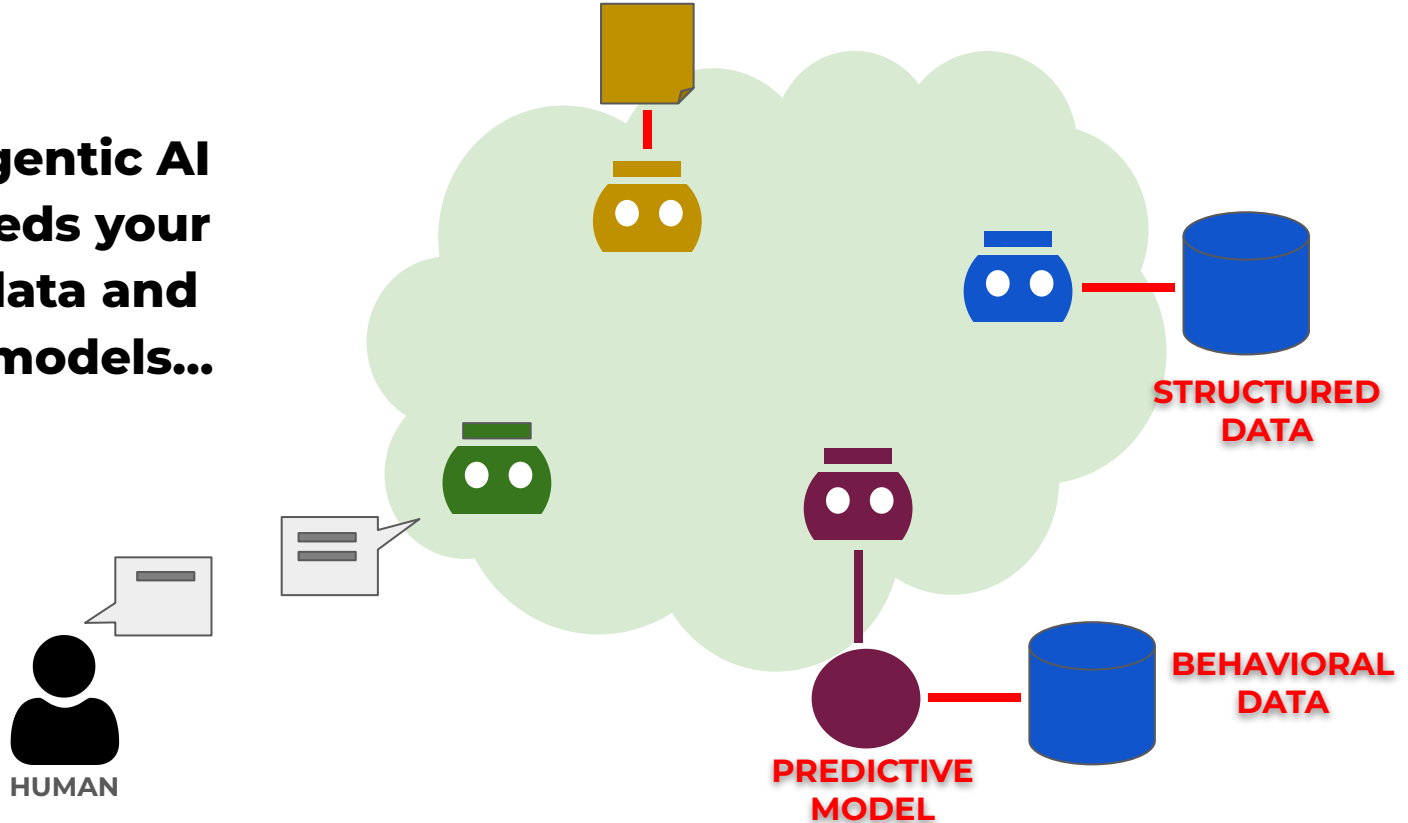


Jobs DB  
Resumes DB  
Applications DB

**I am looking for a house...**

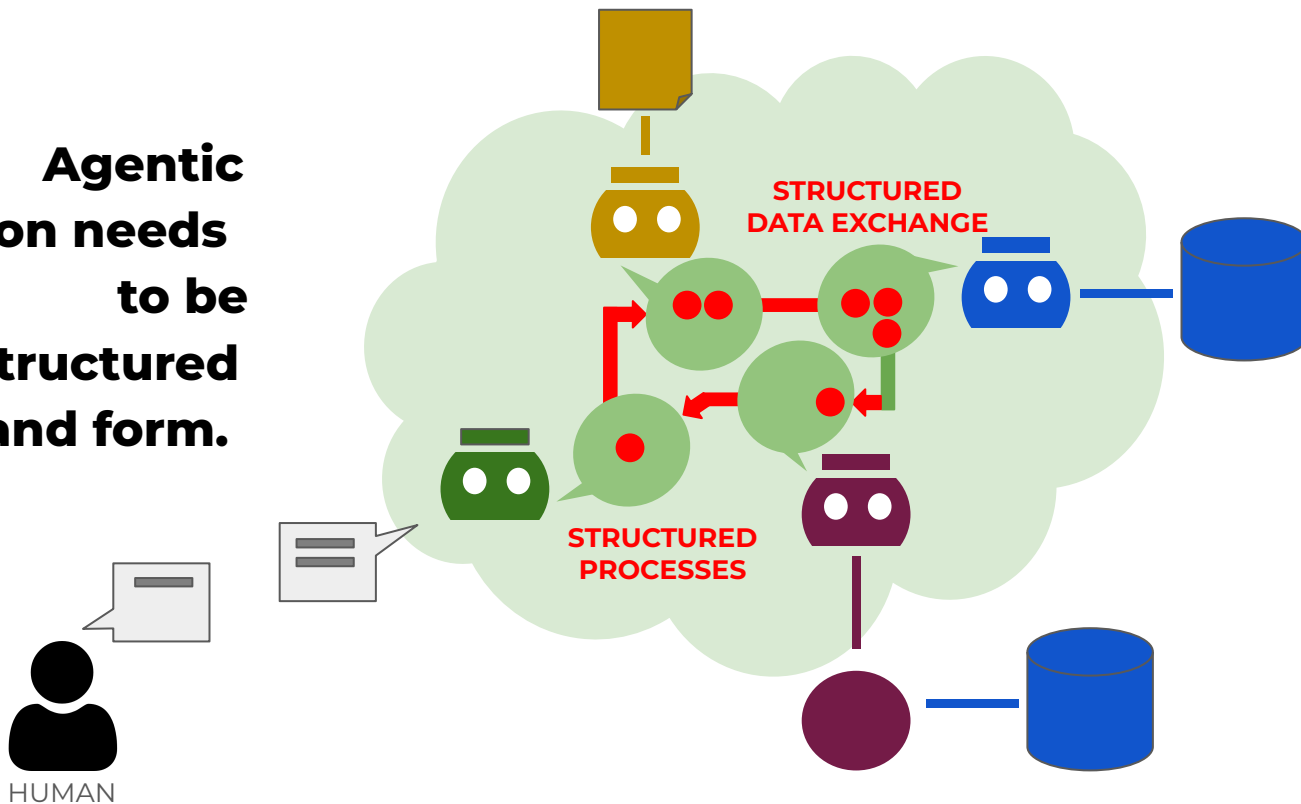
# Agentic AI: Data and Models

**Agentic AI  
needs your  
structured data and  
models...**



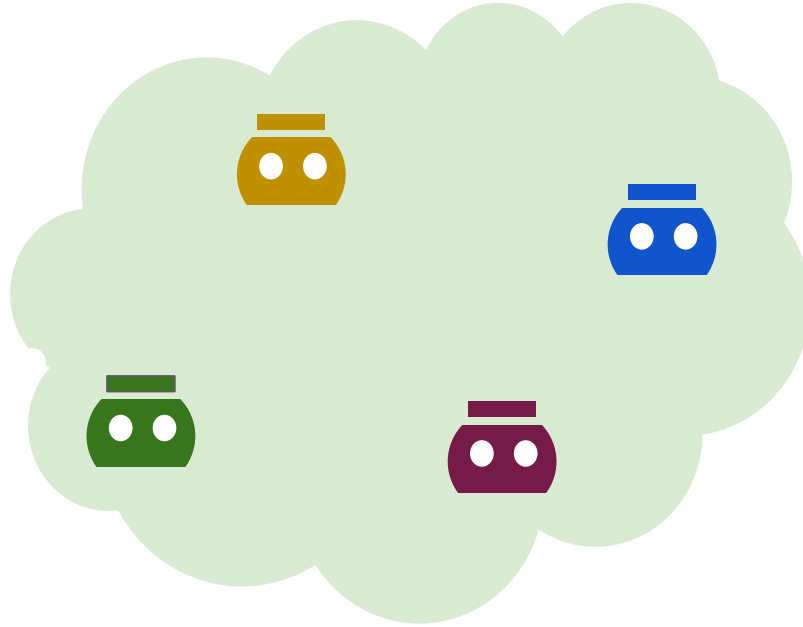
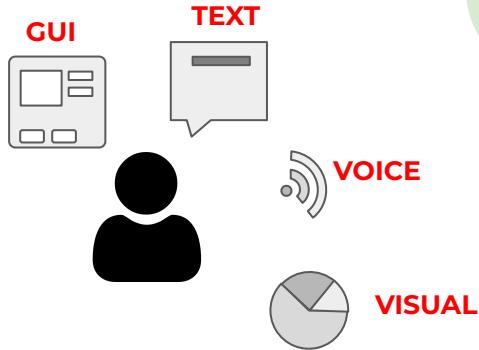
# Agentic AI: Structured Conversation

**Agentic  
collaboration needs  
to be  
structured  
in content and form.**



# Agentic AI: User Interaction

**Support multiple modalities in user interactions, GUI, VIS, Text, Voice...**



# Agentic for Enterprise

**Scalability**

**Efficiency**

**Controllability**

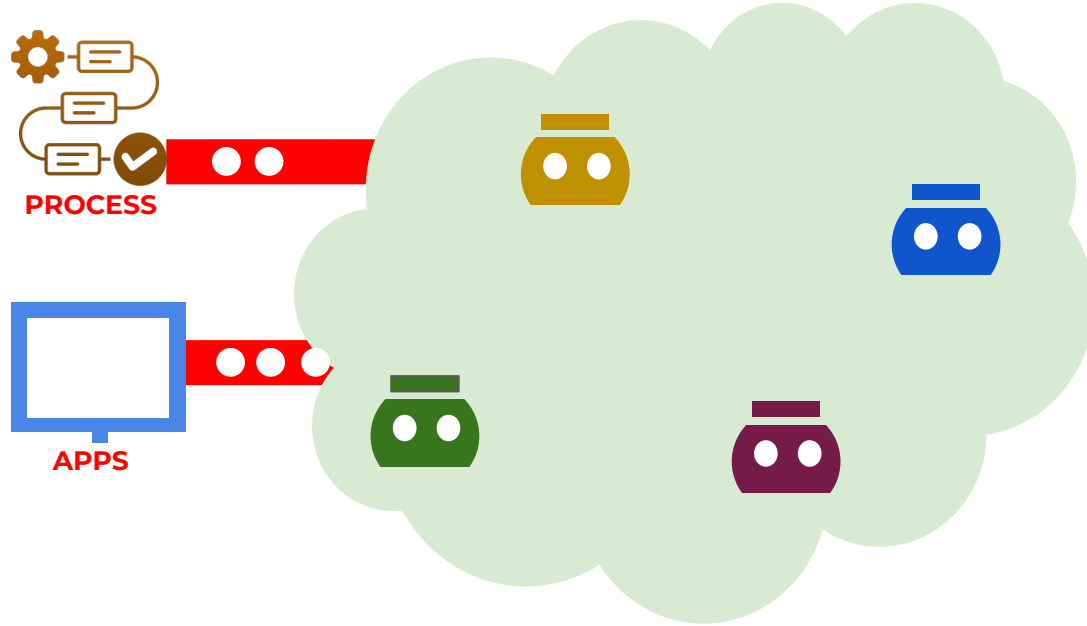
**Observability**

**Measurability**

**Configurability**

# Agentic Enterprise AI: Touchpoints

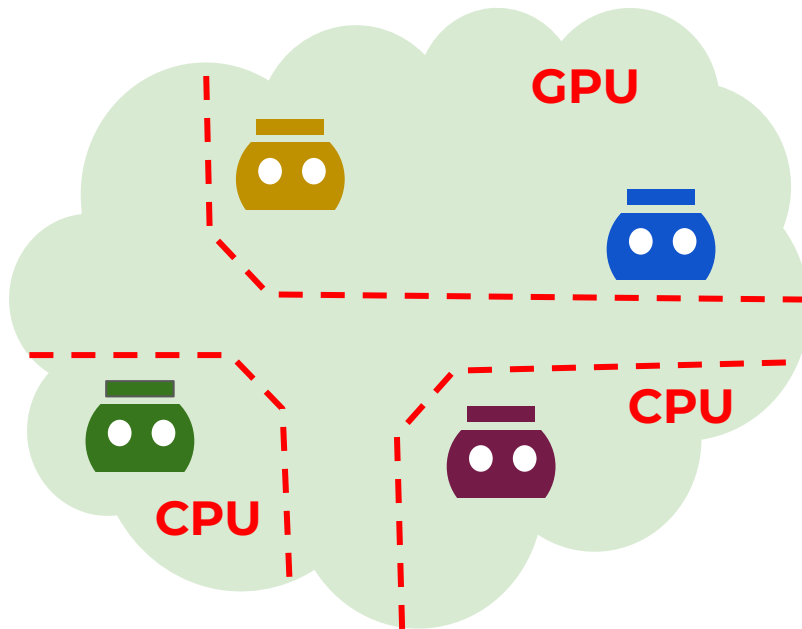
**Connect your  
'agentic  
workflows'  
to your  
applications  
and business  
processes.**



# Agentic Enterprise AI: Infrastructure

**Exploit enterprise infra  
when necessary for  
scale and efficiency.**

**Allocate the right  
compute resources for  
agentic.**

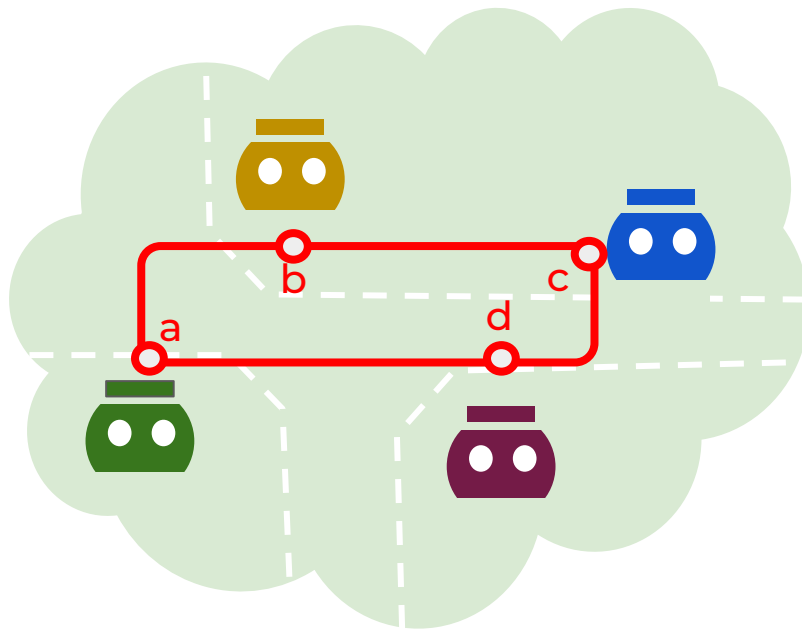




# Agentic Enterprise AI: Infrastructure

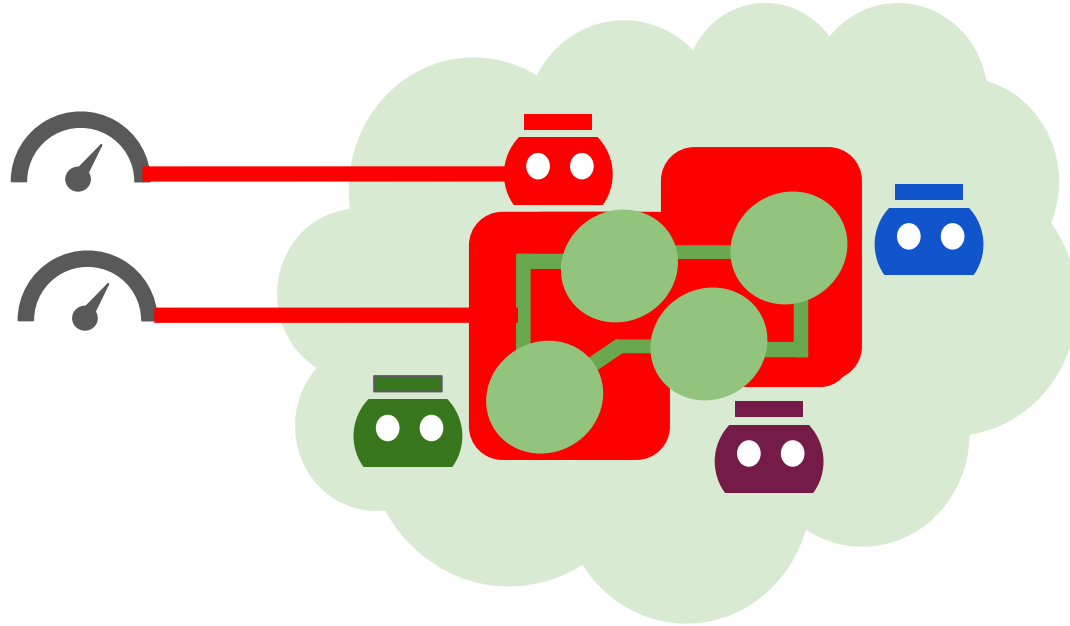
**Discover and address  
agentic resources  
in the infrastructure.**

**Establish means to  
distribute data and  
tasks.**



# Agentic Enterprise AI: Monitoring, QoS

**Instrument  
Agentic AI to  
collect QoS  
metrics, at  
multiple  
granularity/scop  
e per agent,  
per session,  
per task.**



```
graph LR; A[algorithmic apriori] -- logic --> B[probabilistic in-situ]
```

**logic**

**algorithmic  
apriori**

**probabilistic  
in-situ**

**data**

A large, light gray arrow points from the left box to the right box, with the word "data" centered above it.

**structured**  
**symbolic**  
**domain-specific**  
**private**  
**single-source**

**unstructured**  
**parametric**  
**common-sense**  
**public**  
**multi-source**

```
graph LR; A[direct-manipulation masses] -- interaction --> B[agentic personal]
```

**interaction**

**direct-manipulation  
masses**

**agentic  
personal**

## Computing...

**algorithmic  
apriori**



**probabilistic  
in-situ**

**symbolic  
structured  
domain-specific  
private**



**parametric  
unstructured  
common-sense  
public**

**direct-manipulation  
masses**



**agentic  
personal**

**‘Prescribed’**

**‘Learned’**

# Computing... *hybrid*

... **data transformed** into different modalities,

**moving** between compute,

mix of **algorithmic and probabilistic**

applications comprised from multitude of compute(s)

some application logic designed **a priori, some on-the-fly**

interacting with users / agents in **bursts but w/ gaps**

# Thesis

*rethink...*

...how we **define application**?

...how we **acquire and process data**?

...how we **interact** to the user?

...how we **develop** software?

...how we **deploy** applications?



**I am looking for a house...**

[Buy](#) [Rent](#) [Sell](#) [Get a mortgage](#) [Find an Agent](#)

# Agents. Tours. Loans. Homes.

palo alto, 3+ bedroom



palo alto, 3+ bedroom



For Sale ▾

Price ▾

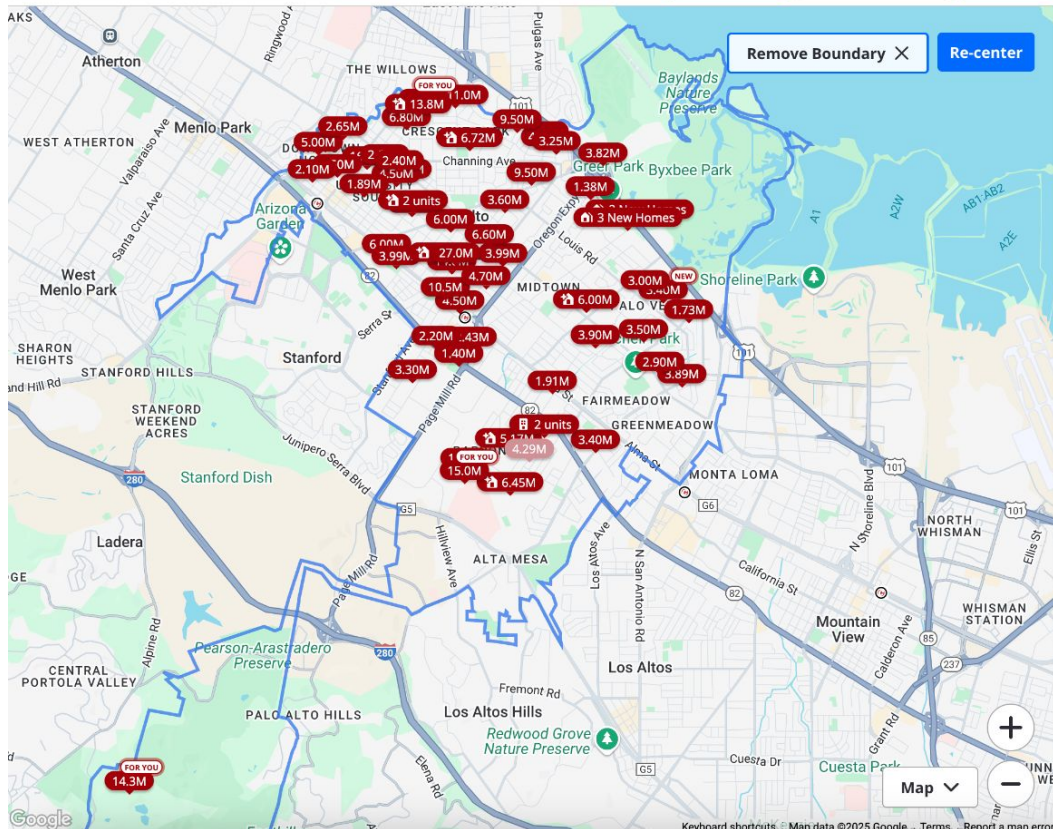
3+ bd, 0+ ba ▾

Home Type ▾

More ▾

Save search

87 Saved Homes



## Palo Alto CA Real Estate & Homes For Sale

62 results

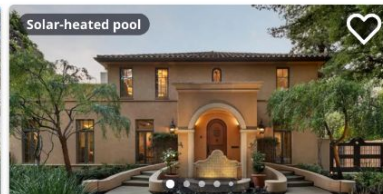
Sort: Homes for You ▾



Price cut: \$1,390,000 (4/16)

**\$13,800,000**

7 bds | 9 ba | 7,915 sqft - New construction  
1307 University Ave, Palo Alto, CA 94301



Solar-heated pool

**\$16,500,000**

5 bds | 7 ba | 7,180 sqft - House for sale  
420 Palm St, Palo Alto, CA 94301



Don't settle for safe-ish

DIY with ADT for home security that's not all bark no bite.

[Learn More](#)



Price cut: \$505,000 (4/24)

**\$14,995,000**

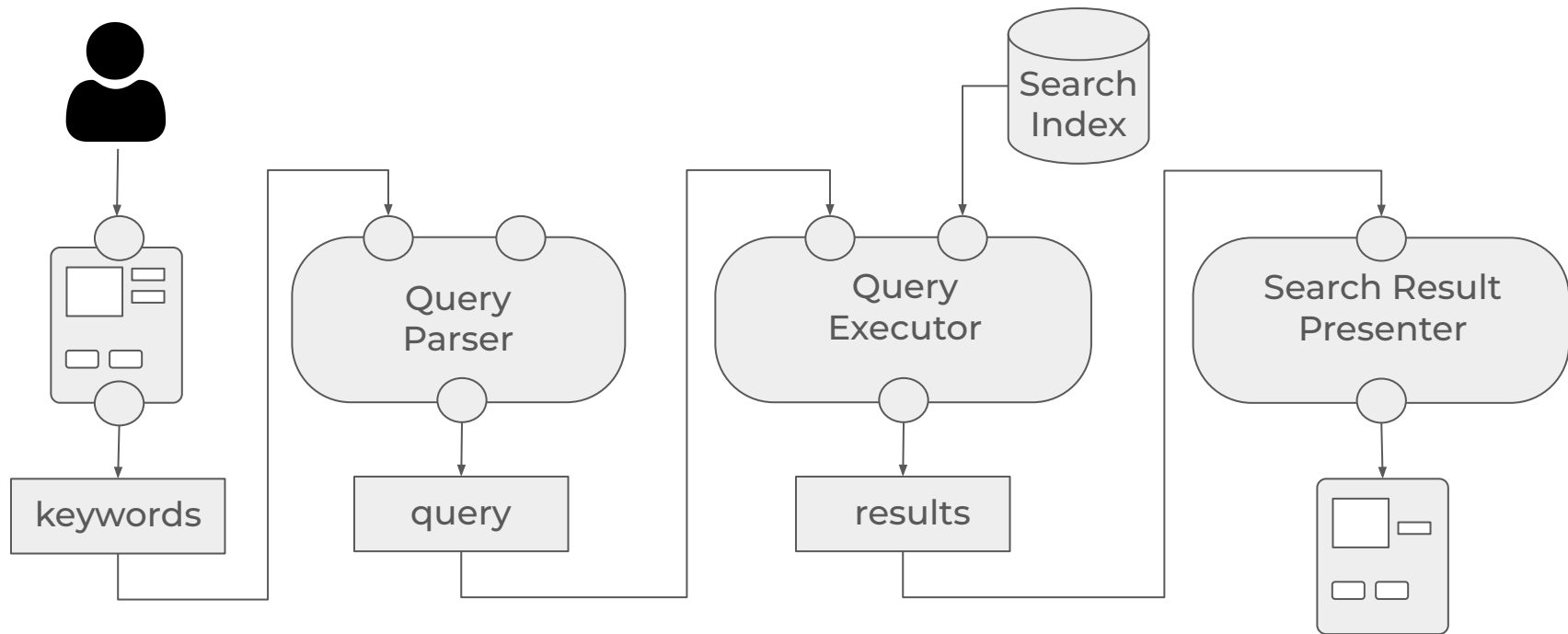
4 bds | 6 ba | 6,850 sqft - House for sale  
995 Matadero Ave, Palo Alto, CA 94306



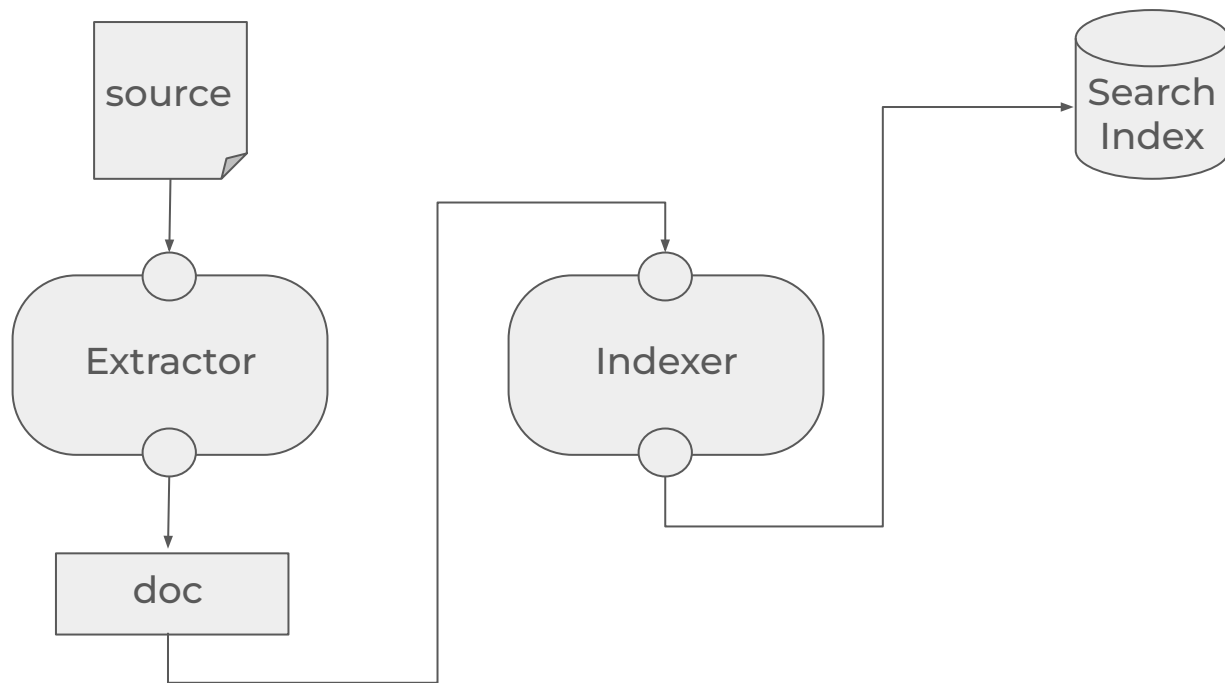
Guest cottage



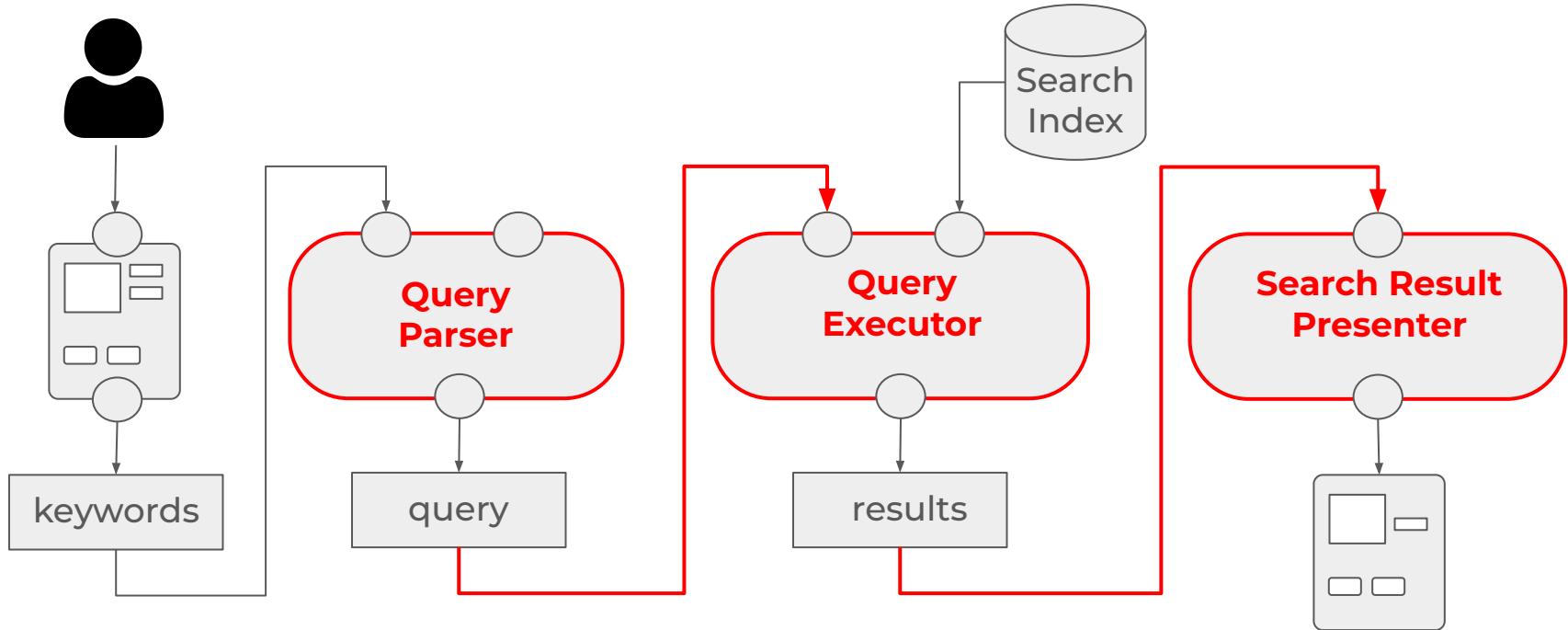
Glassed-in sunroom



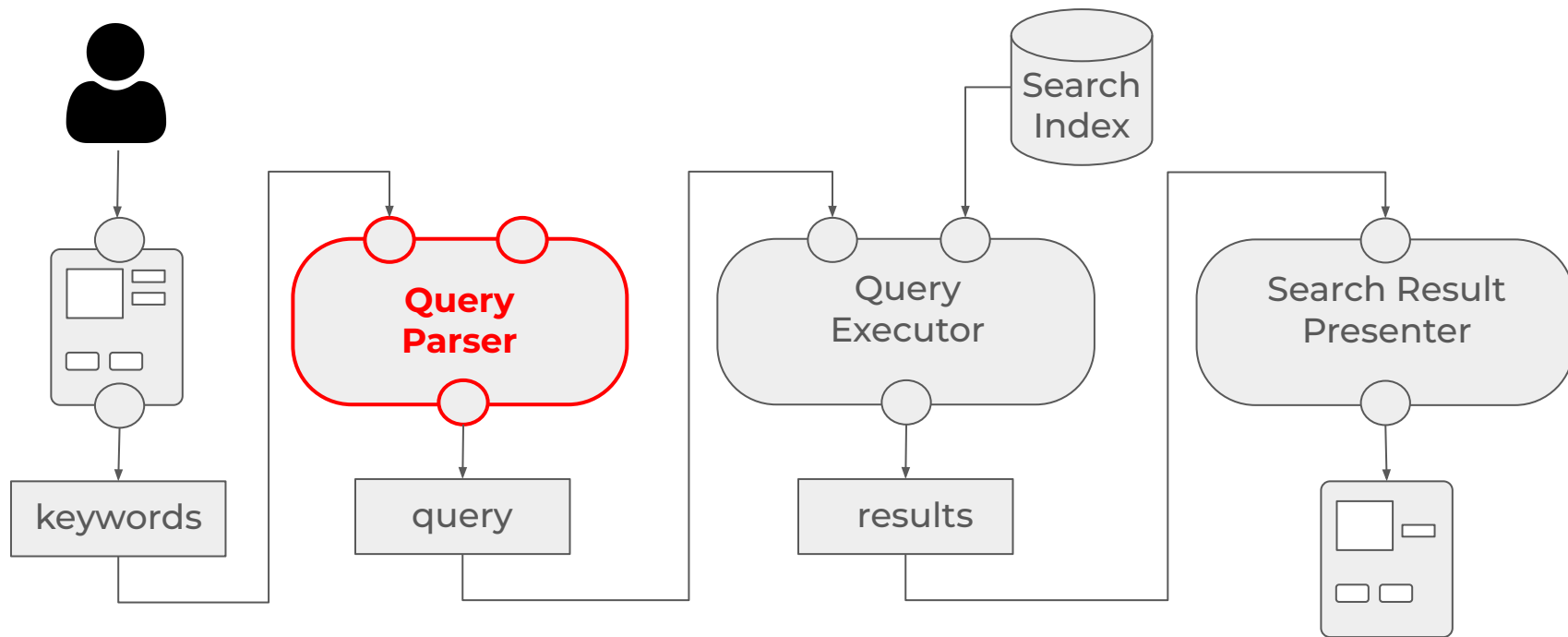
# Offline



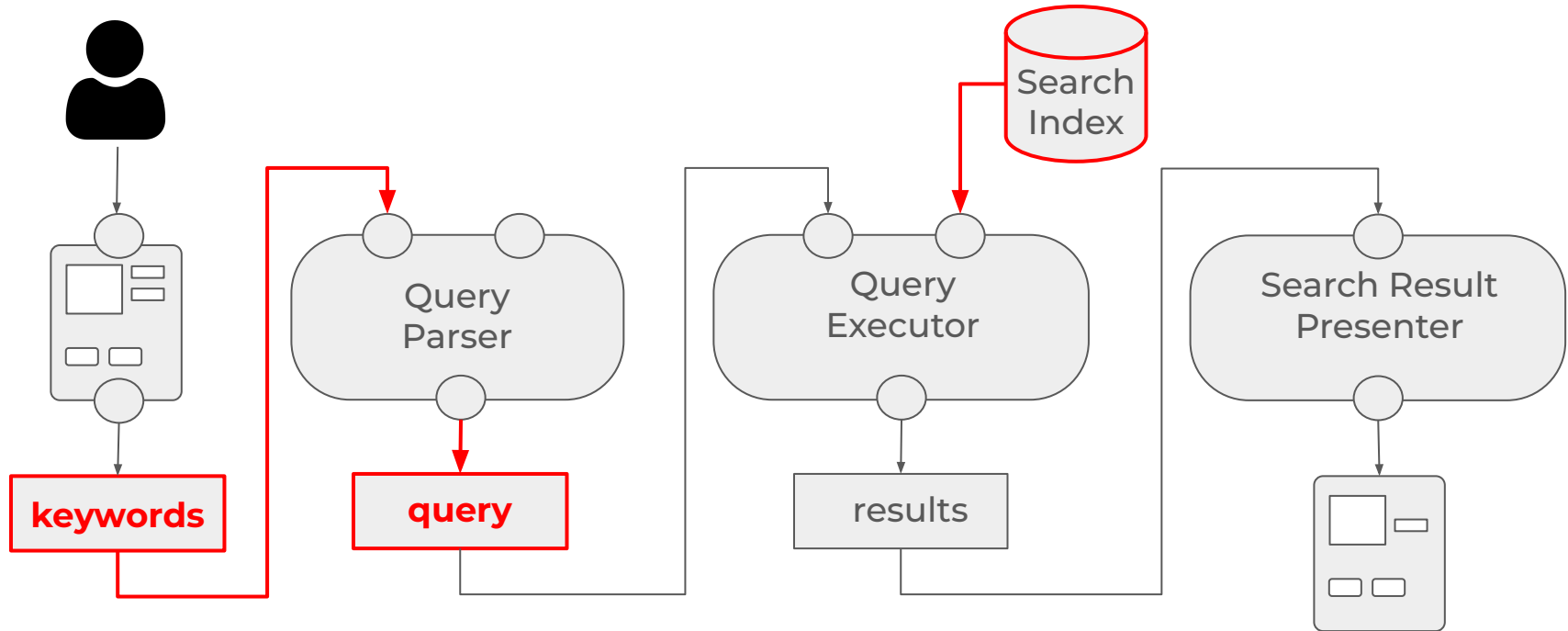
# Algorithm



# Functions



# Data

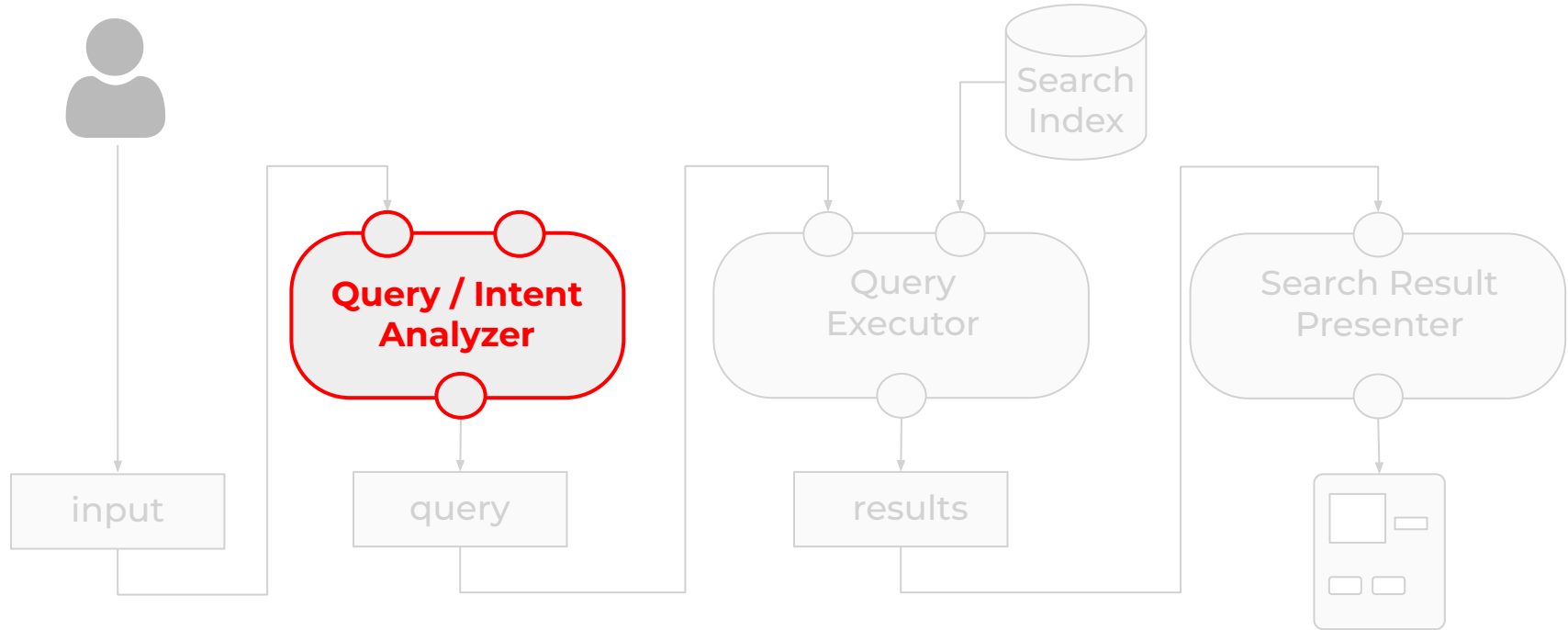




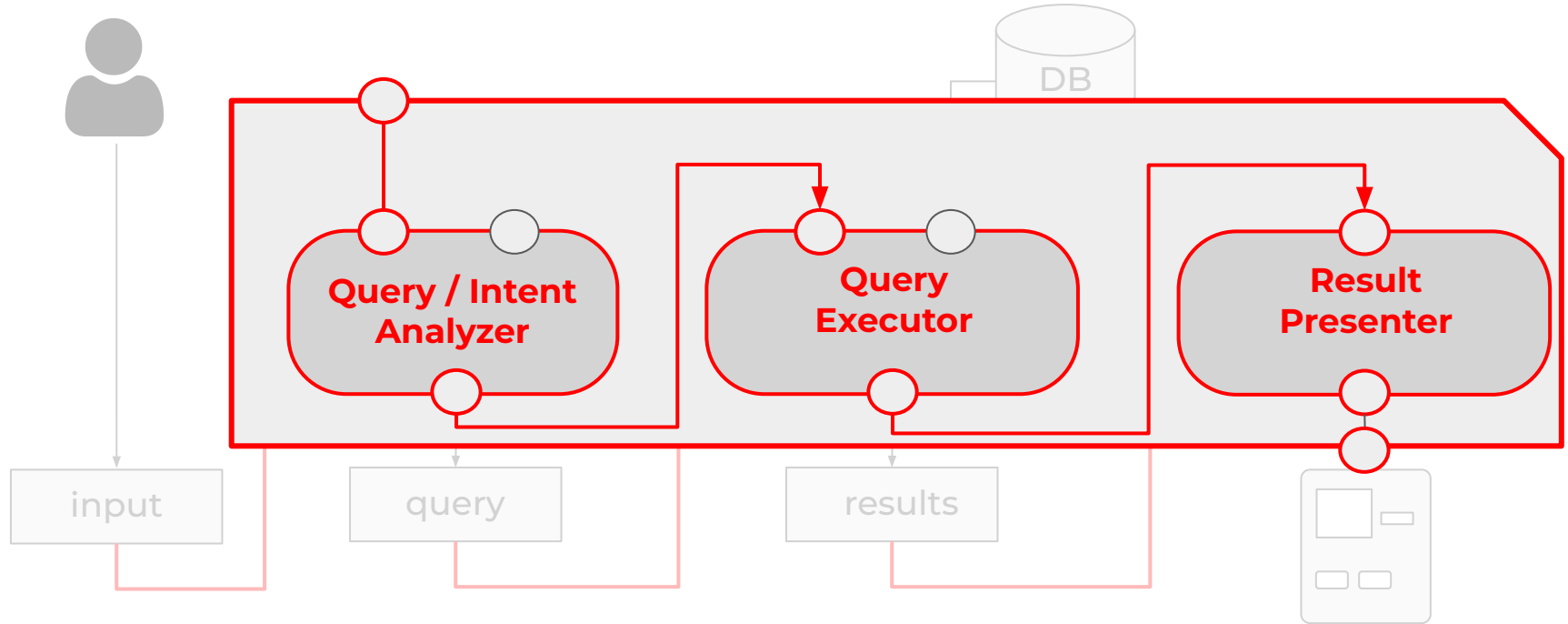
# **In the Agentic World**

**“I am looking for a house...”**

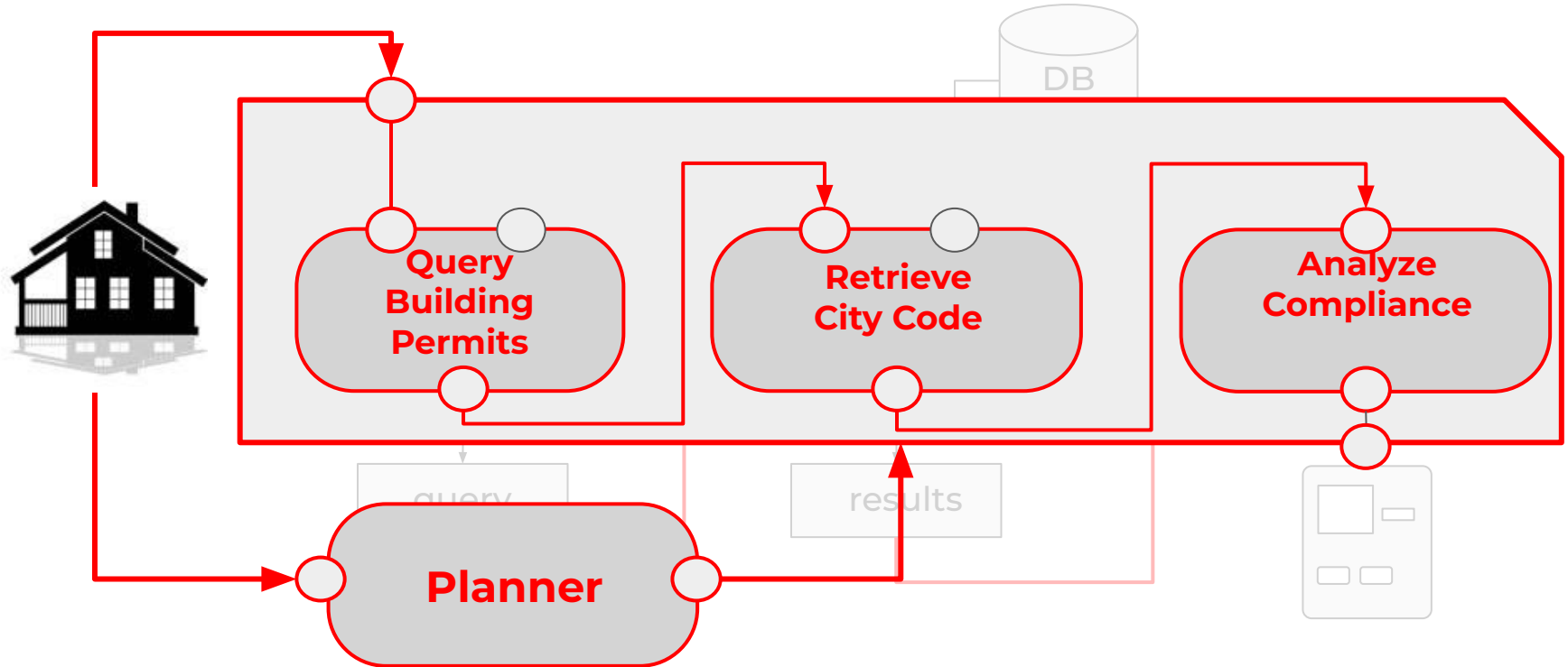
# Agent



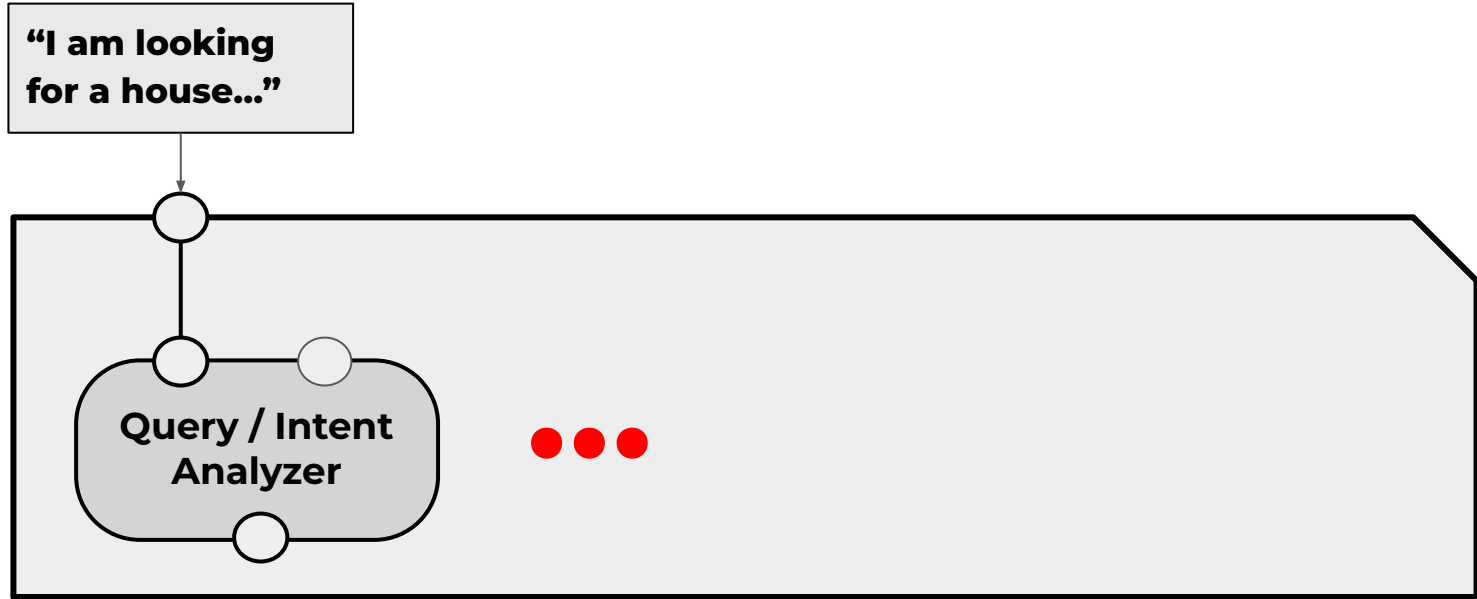
# Plan



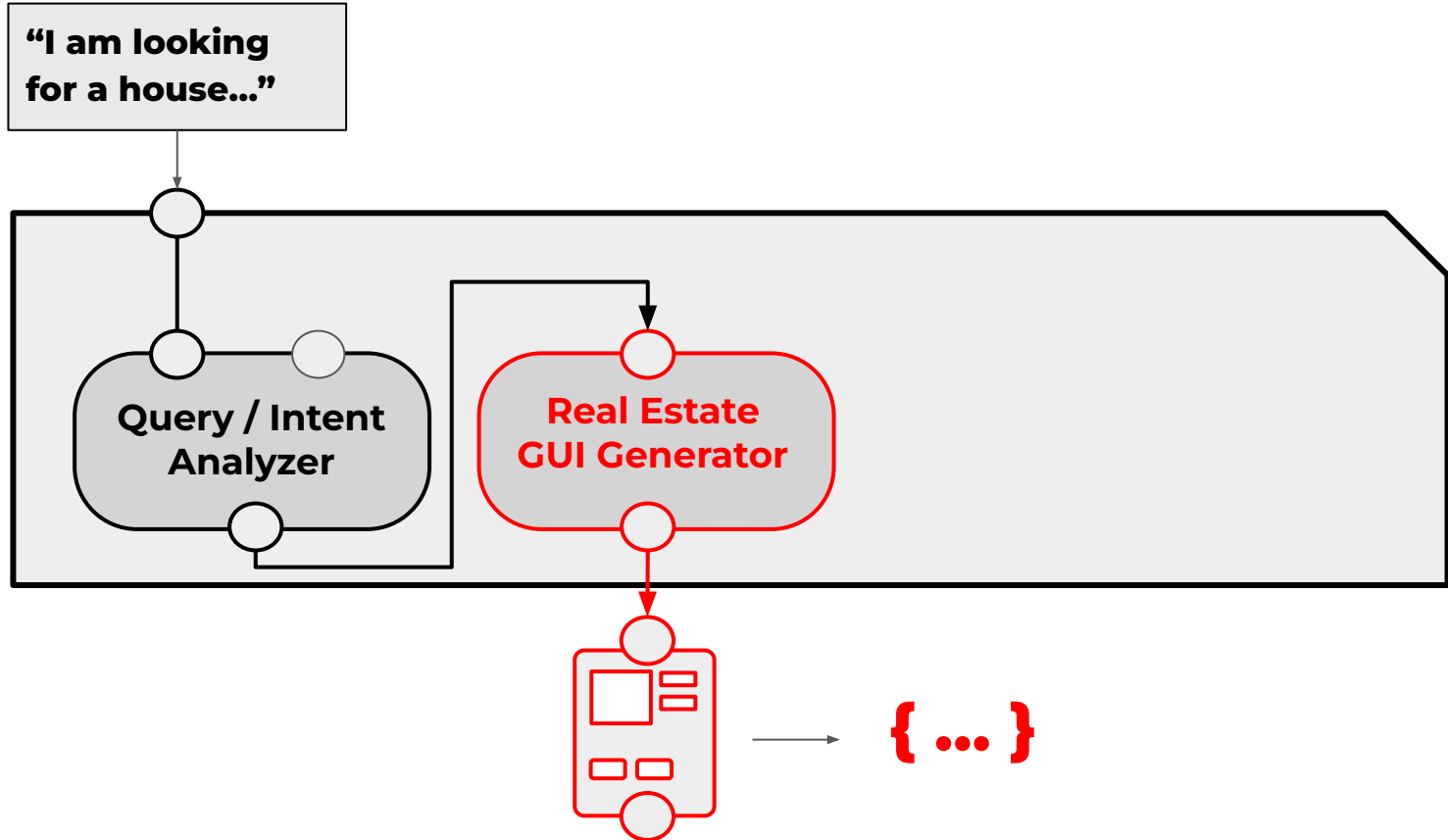
# Planner Agent



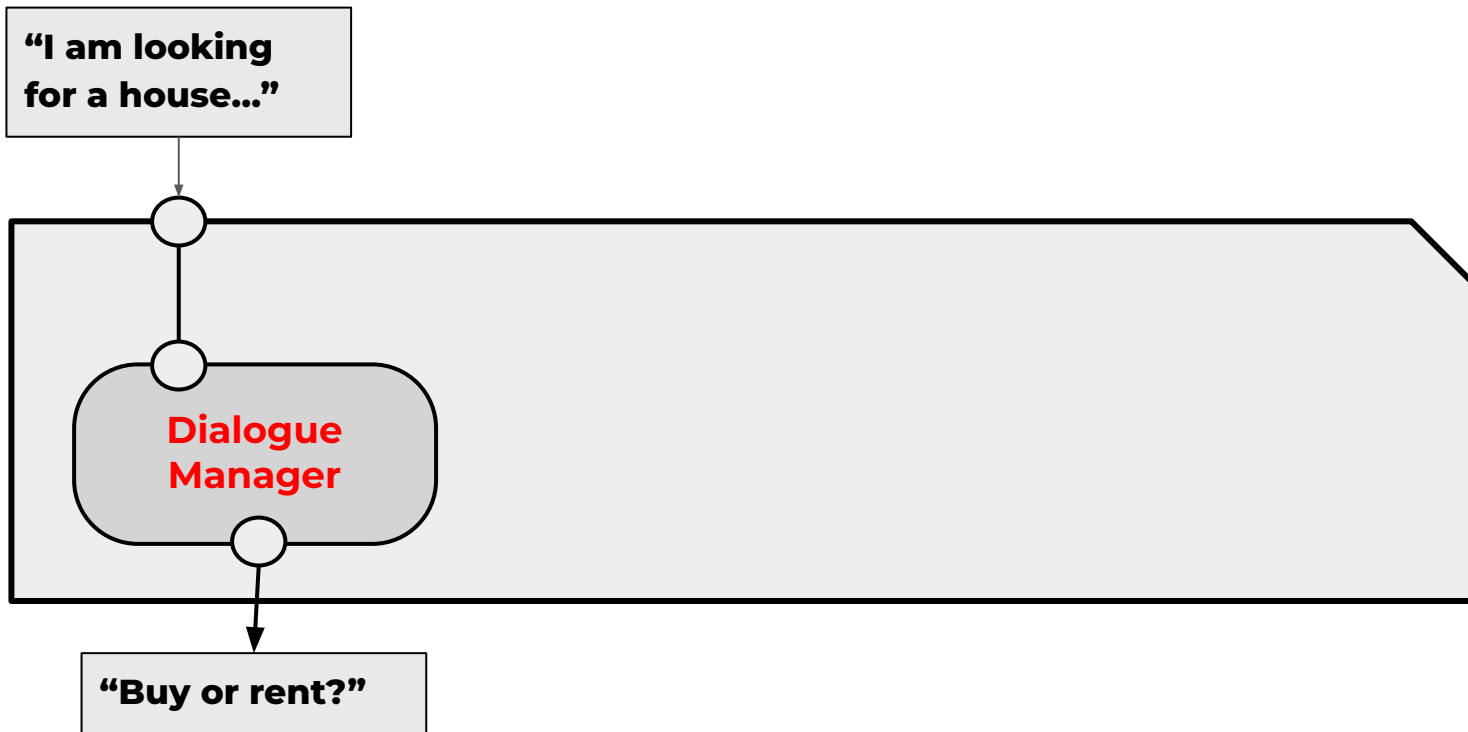
# Incremental Planner



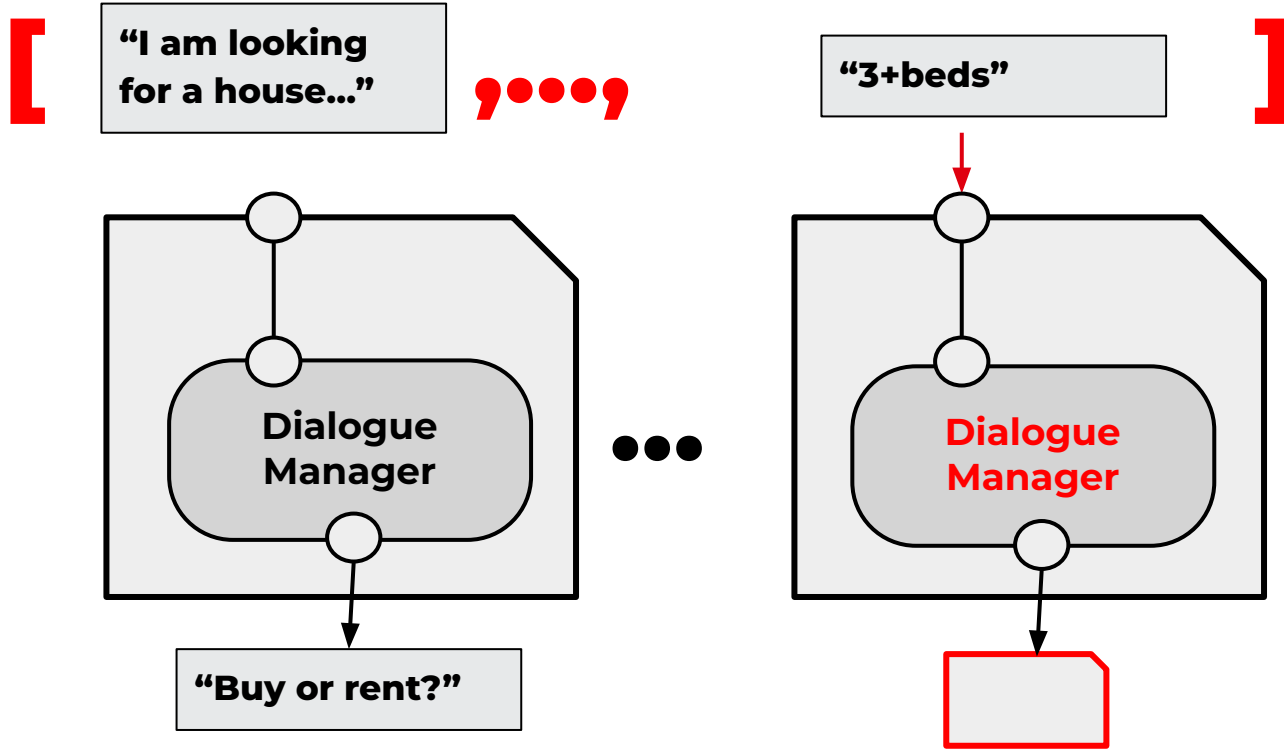
# Control thru GUI



# Control thru Dialogue Manager

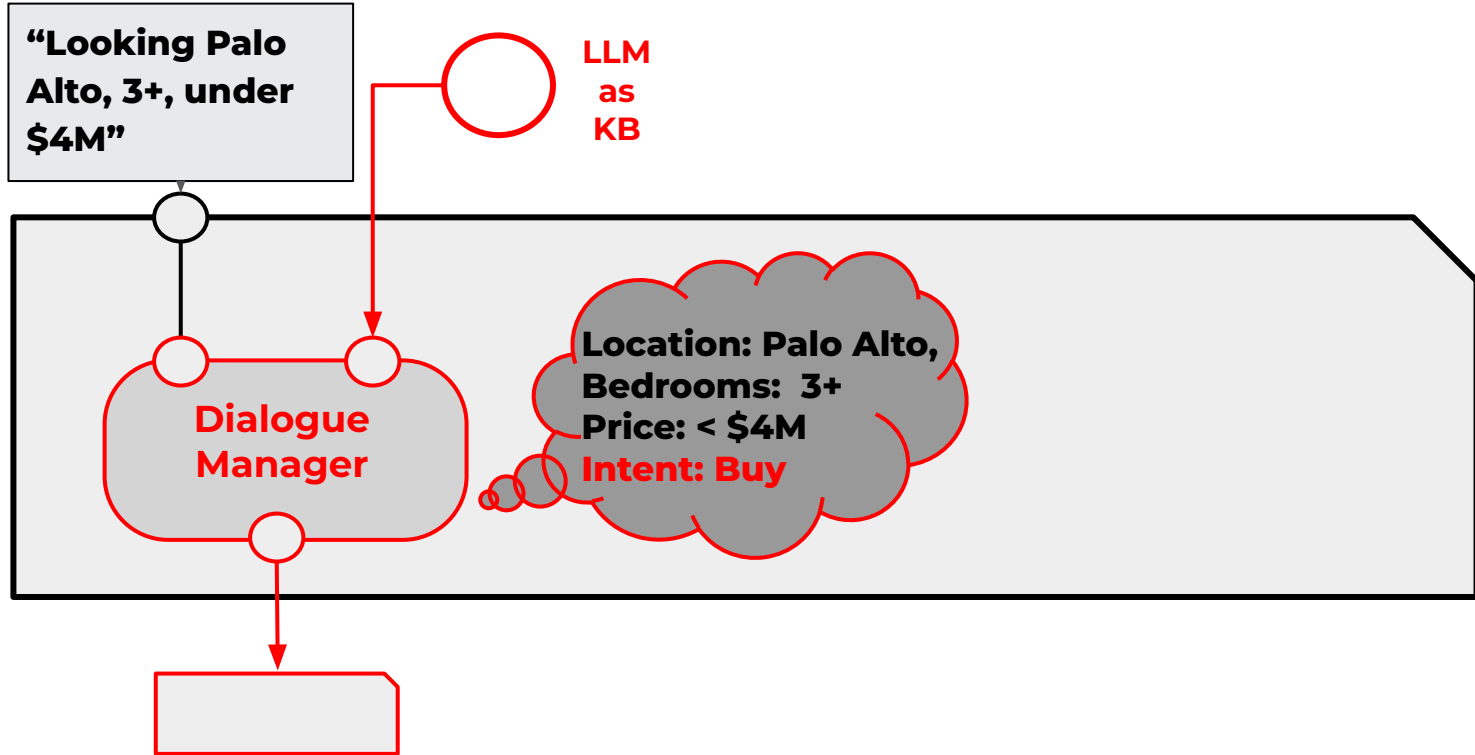


# Control thru Dialogue Manager

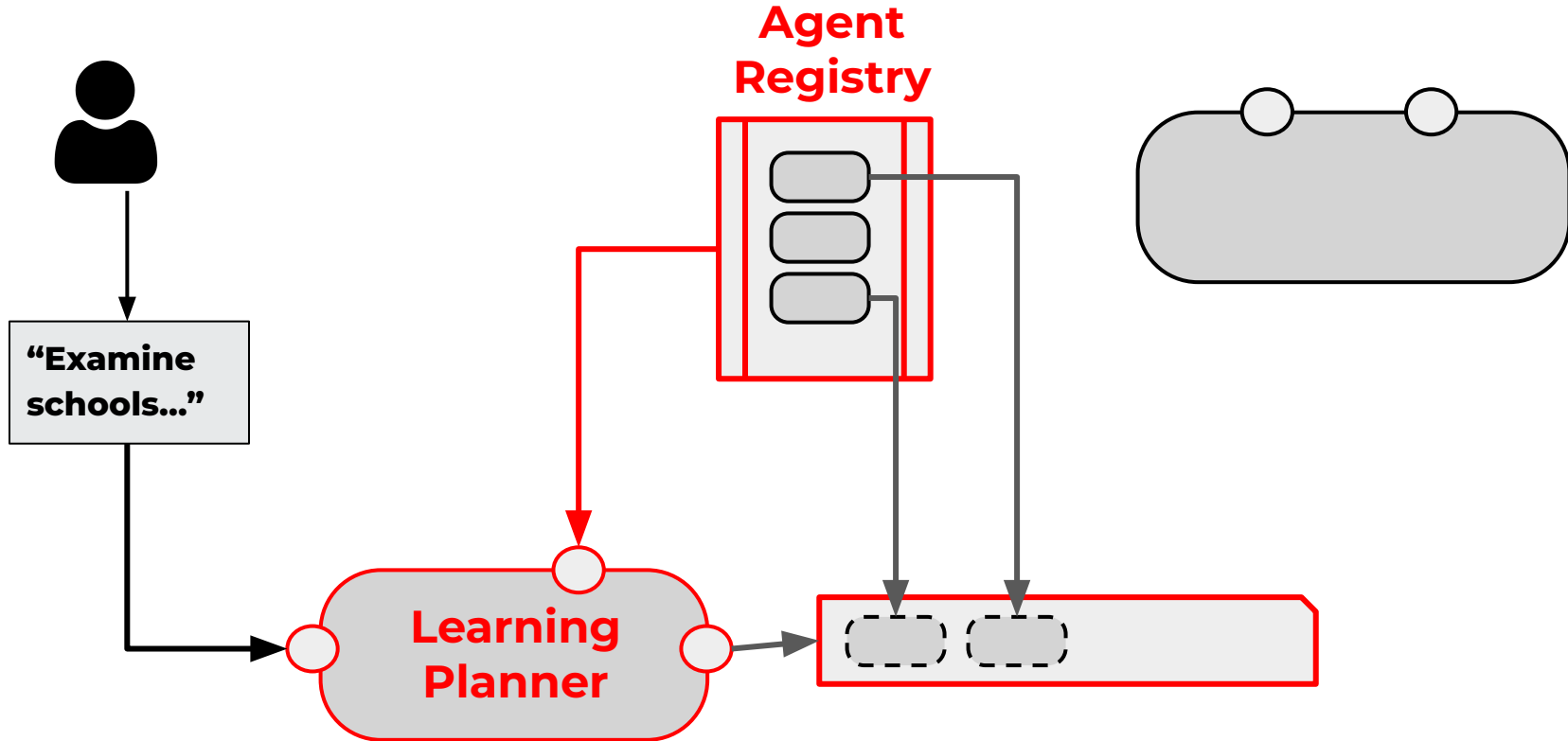




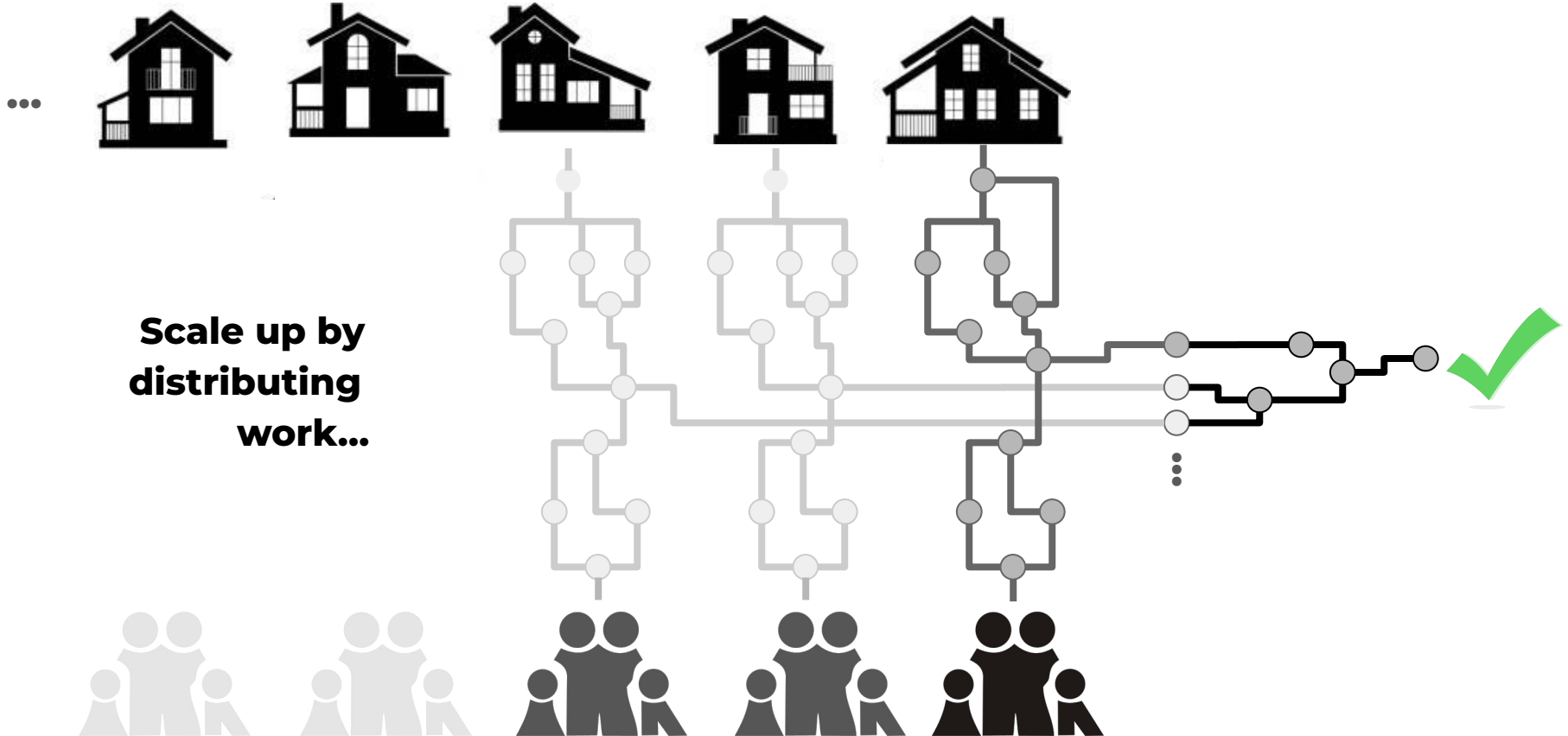
# Control thru Dialogue Manager: LLM as KB



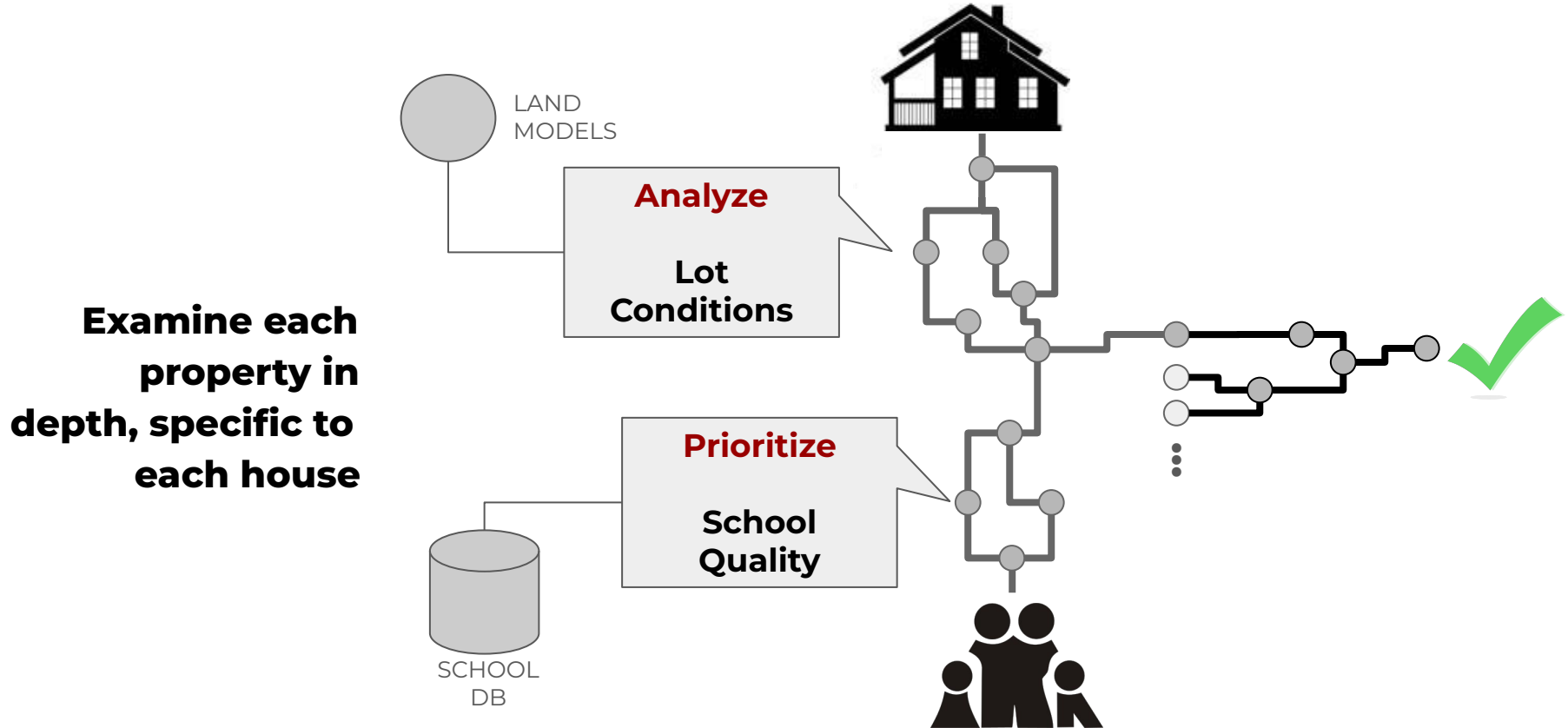
# Learning Planners



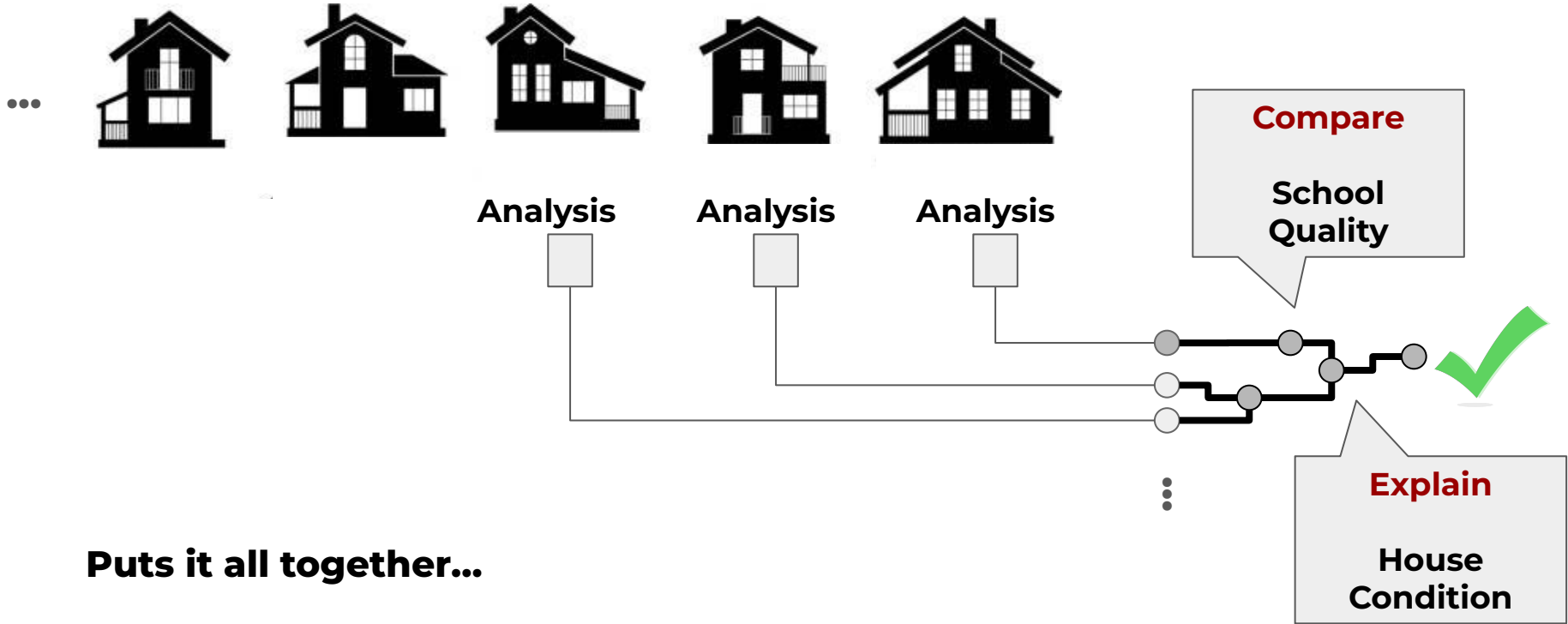
# Complex Plans: Distribute Data



# Complex Plans: Distribute Tasks



# Complex Plans: Aggregate

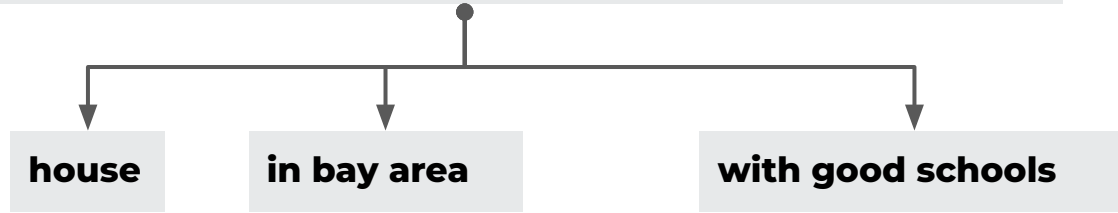


# Data Planning

**“I am looking for a house in bay area with good schools”**

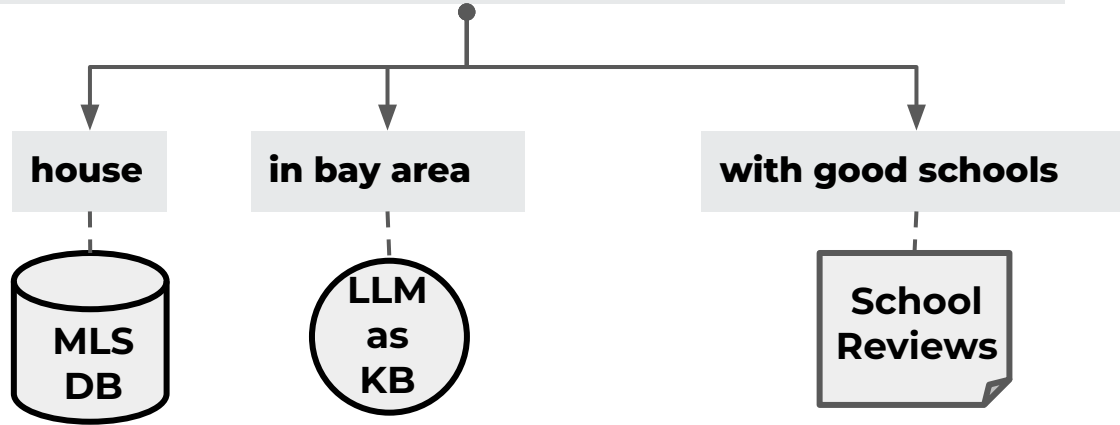
# Data Planning

**"I am looking for a house in bay area with good schools"**



# Data Planning

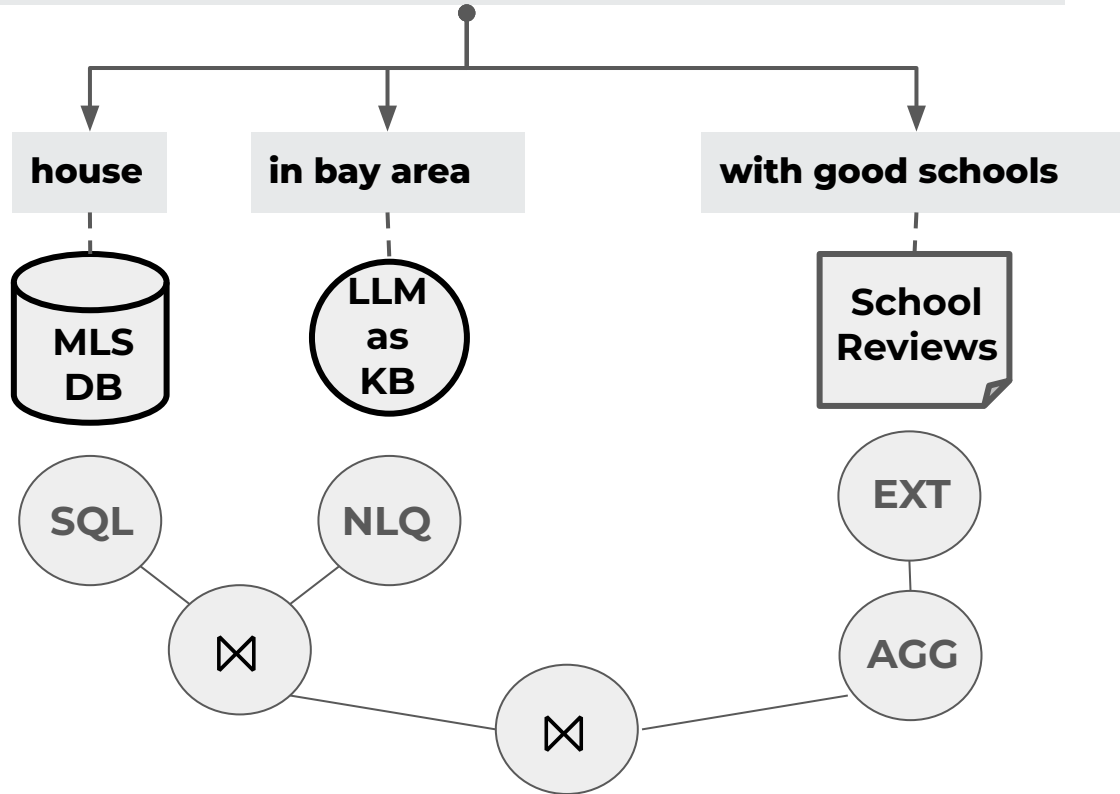
**"I am looking for a house in bay area with good schools"**



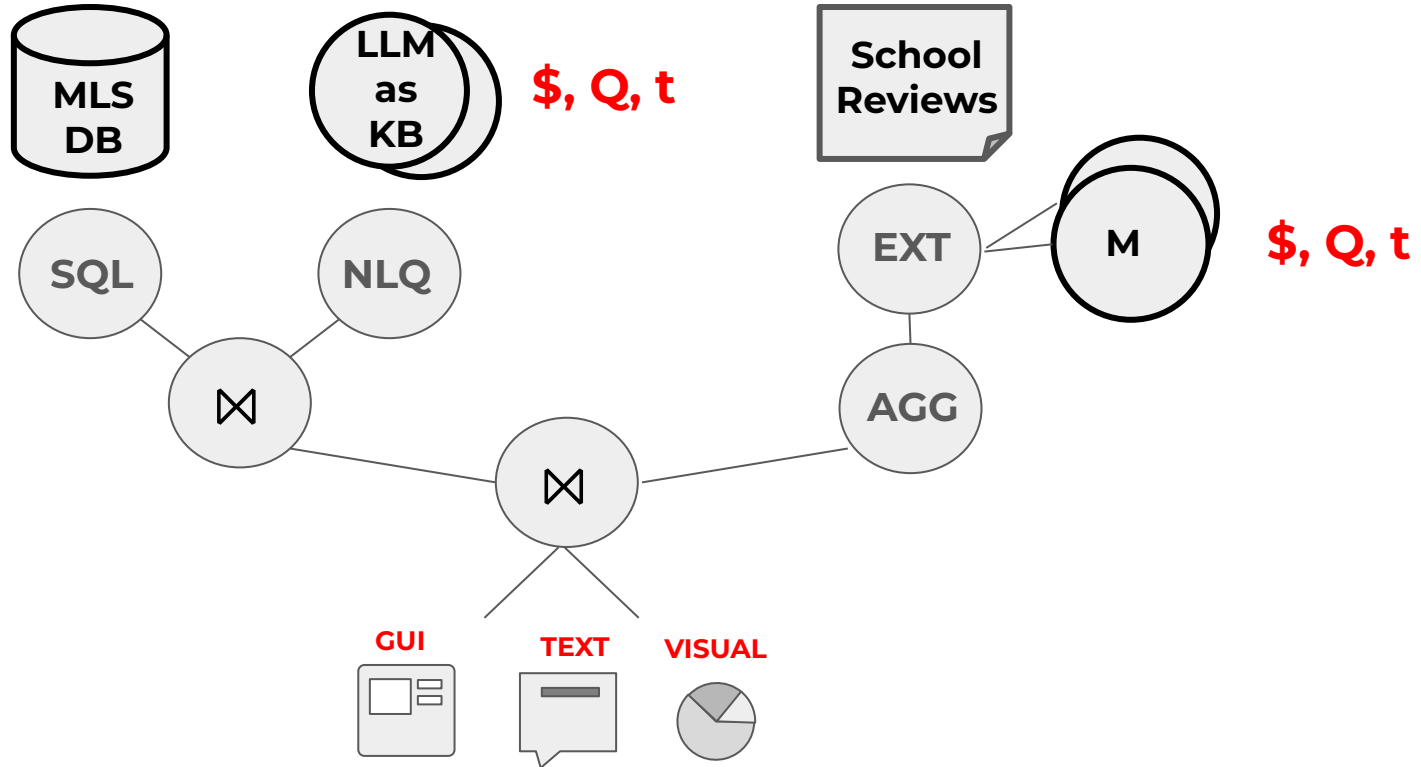


# Data Planning

**"I am looking for a house in bay area with good schools"**



# Data Plan Optimization

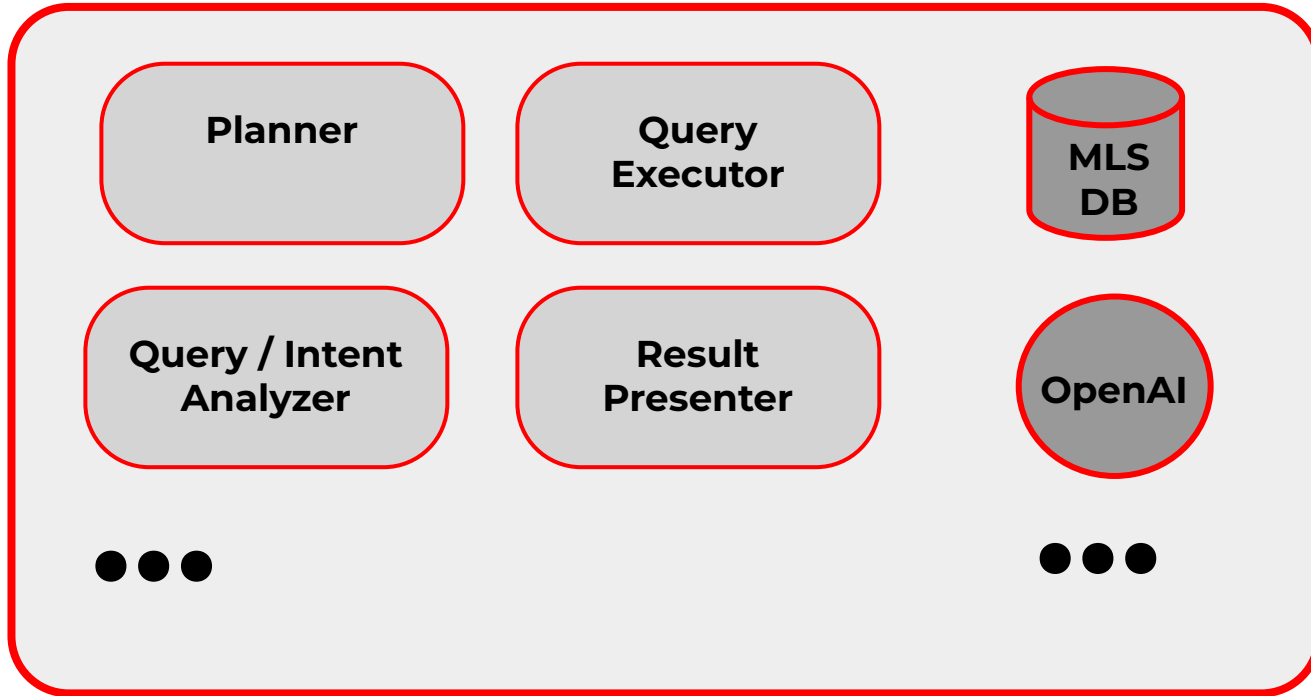


# Contextual, Incremental Queries

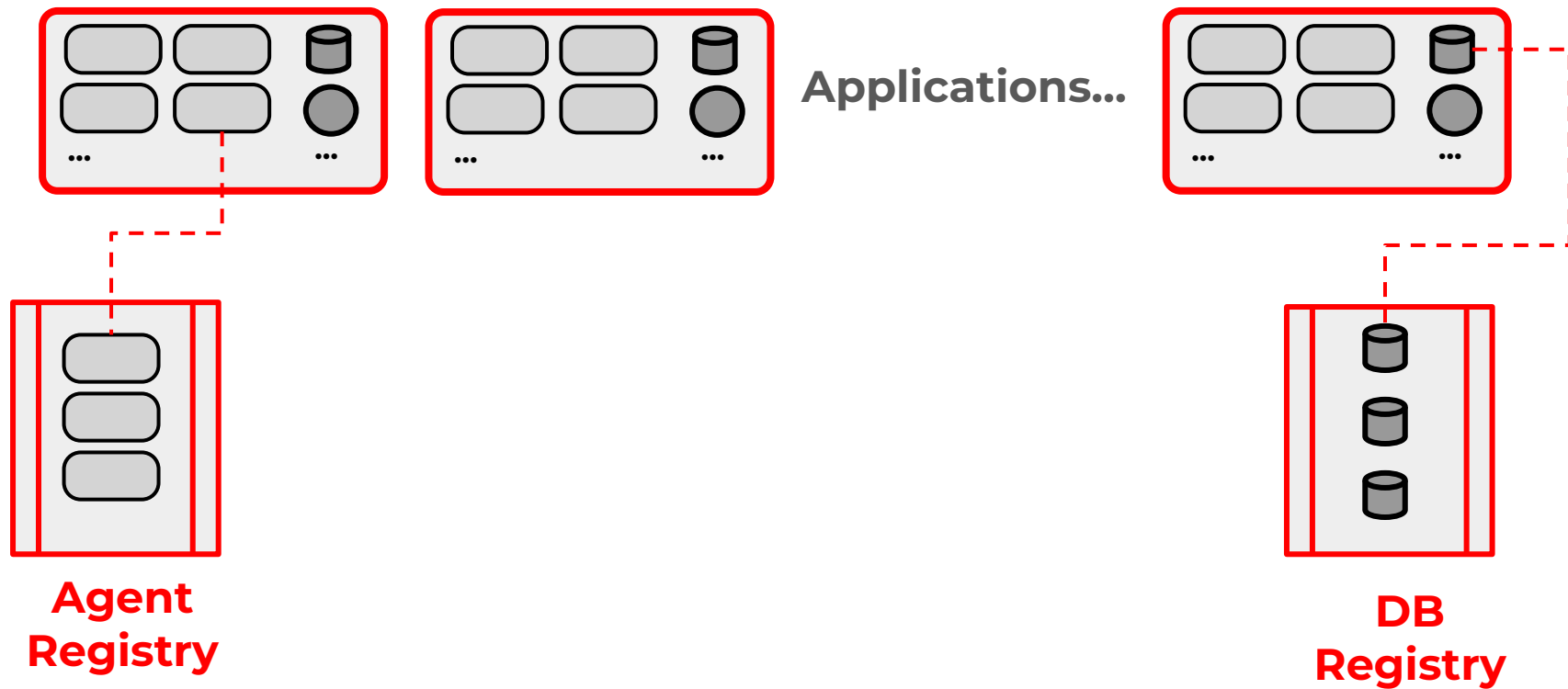
**“How about San Francisco?”**

**“How is the access to highways?”**

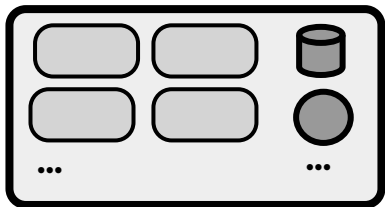
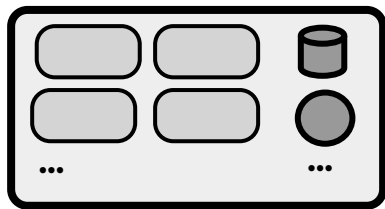
# Application



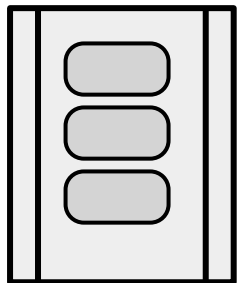
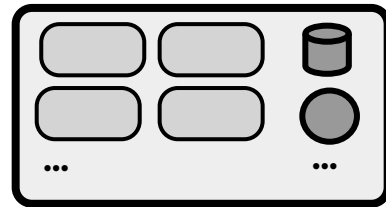
# Infrastructure: Discovery



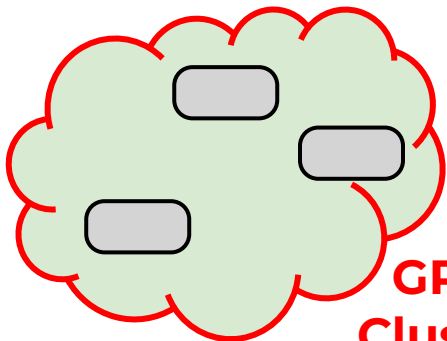
# Infrastructure: Runtimes, Scalability



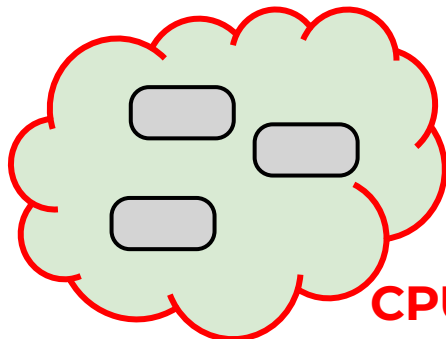
Applications...



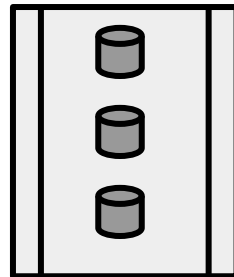
Agent  
Registry



GPU  
Cluster

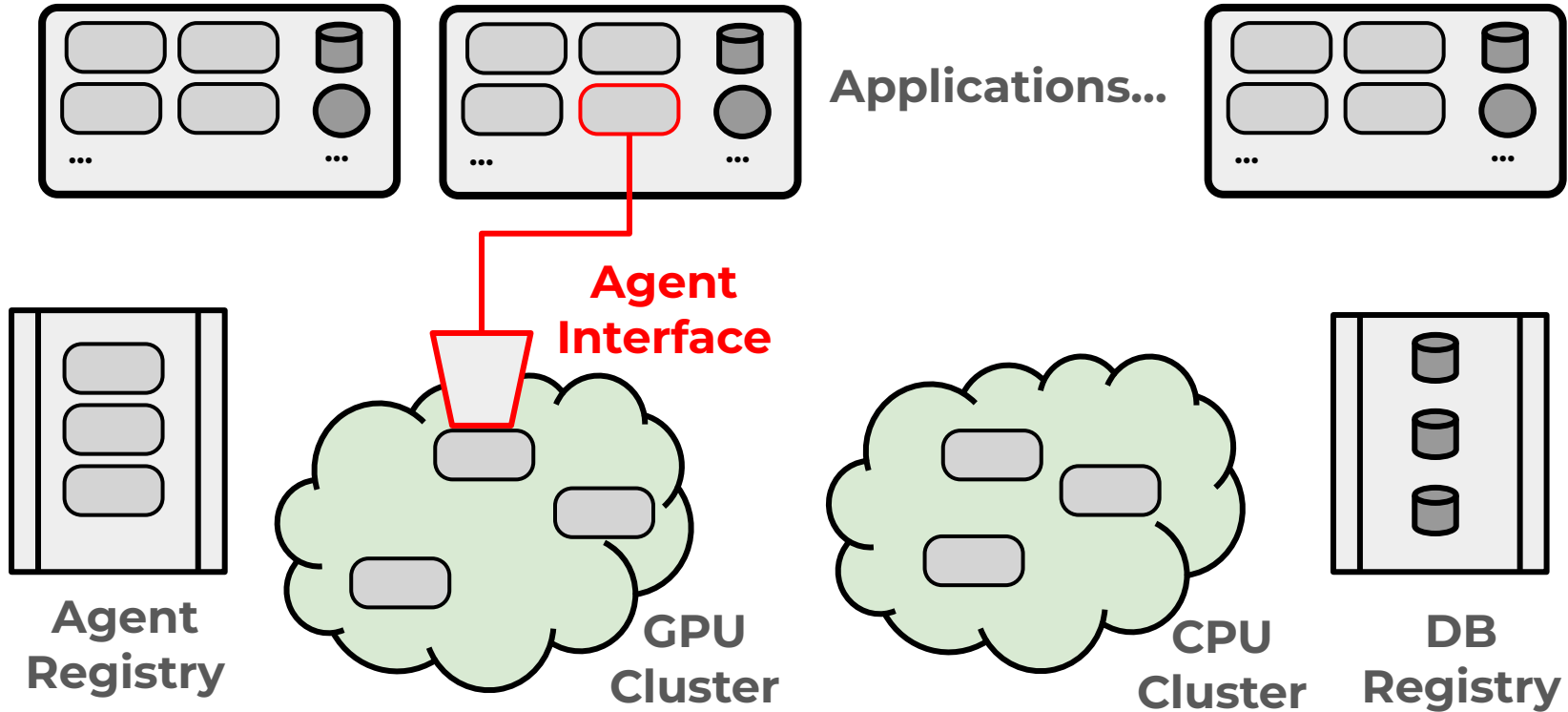


CPU  
Cluster

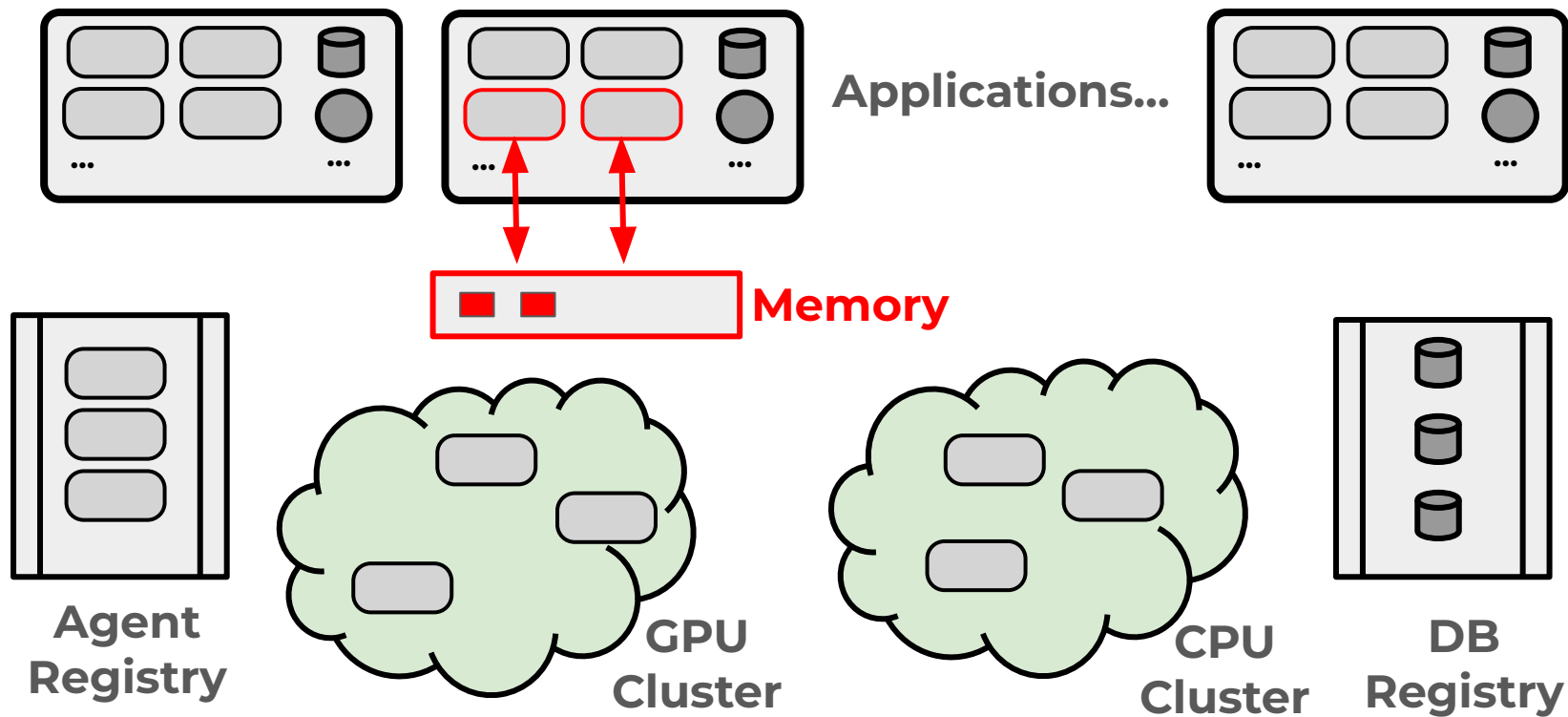


DB  
Registry

# Infrastructure: Interfaces, Async



# Infrastructure: Memory, Communication







**Research**

**Data Management**

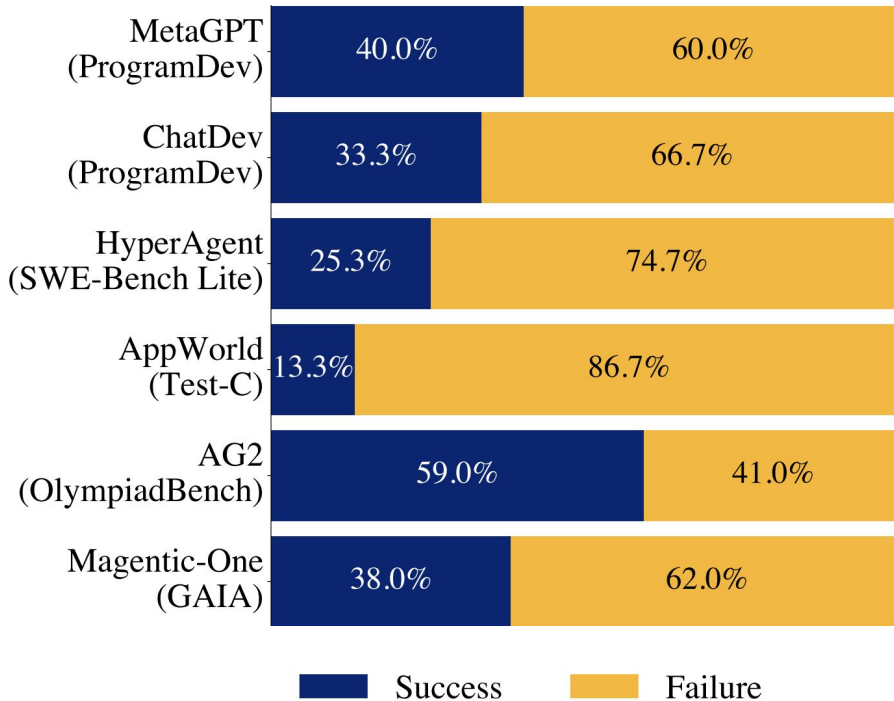
**Systems**

**Programming Languages**

**AI**

**HCI**

# A lot of room for improvement...



# Opportunities in Data Management

- ❑ **Multimodality**
  - ❑ **Parametric Models as Data Source**
- ❑ **Query Understanding, Breakdown**
  - ❑ **(Data) Source Aware, Out of Domain**
  - ❑ **Data Planners**
- ❑ **Operators (multiple modalities)**
- ❑ **Algebra (beyond Relational, Closure, Approximate)**
- ❑ **Optimization (multi-objectives)**
- ❑ **Benchmarks (Multimodal, Conversational, Optimization, ...)**

# Opportunities in Systems

- ❑ **Distributed Systems, Architectures**
- ❑ **Communication**
  - ❑ **Data, Control**
  - ❑ **Agent to Agent, Agent to API**
- ❑ **Logging, Monitoring**
  - ❑ **Multi-Perspective**
- ❑ **Optimization**
  - ❑ **Memory, Data**

# Opportunities in Programming Languages

- ❑ **Agentic Programming Models**
  - ❑ **Distributed**
  - ❑ **Asynchronous, Synchronous**
  - ❑ **Approximate**
- ❑ **Dynamic Logic**
- ❑ **Context, Memory**
- ❑ **Function Invocation:**
  - ❑ **On-demand Matching**
  - ❑ **Approximate Signatures**

# Opportunities in AI

- ❑ **Learning:**
  - ❑ **Agent, Tool, Functions,**
  - ❑ **Scope Granularity**
  - ❑ **Multi-model / Compute**
- ❑ **Planners**
  - ❑ **Continuous, Iterative, Dynamic**
  - ❑ **Evaluation, Benchmarks, Simulations**
  - ❑ **Learning, Error Propagation**
- ❑ **Personal Models**

# **Opportunities in HCI**

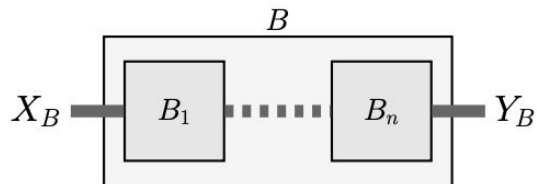
- ❑ Design Practice: Agentic Applications**
  - ❑ Beyond Professionals**
  - ❑ Personalization**
  - ❑ Online - Offline**
  - ❑ Mixed initiative, Co-operation**
- ❑ Theories: Context as Affordance, Plan Representation/Interaction**
- ❑ Agentic in GUI, VIS: Mixed Modality**
- ❑ Agentic Collaboration Patterns**



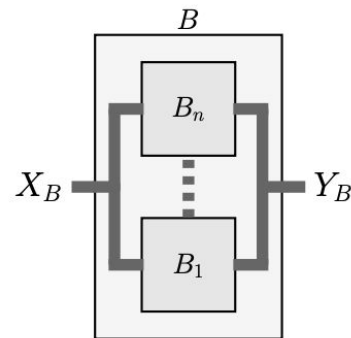
# Opportunities in AI Product

- ❑ **Beyond A/B Testing**
  - ❑ **Personalization**
  - ❑ **Path-based Testing**
  - ❑ **Scenario-driven Testing**
- ❑ **New KPIs**
  - ❑ **Quality, Engagement**

# Theory: Reasoning in Multi-Agent Systems

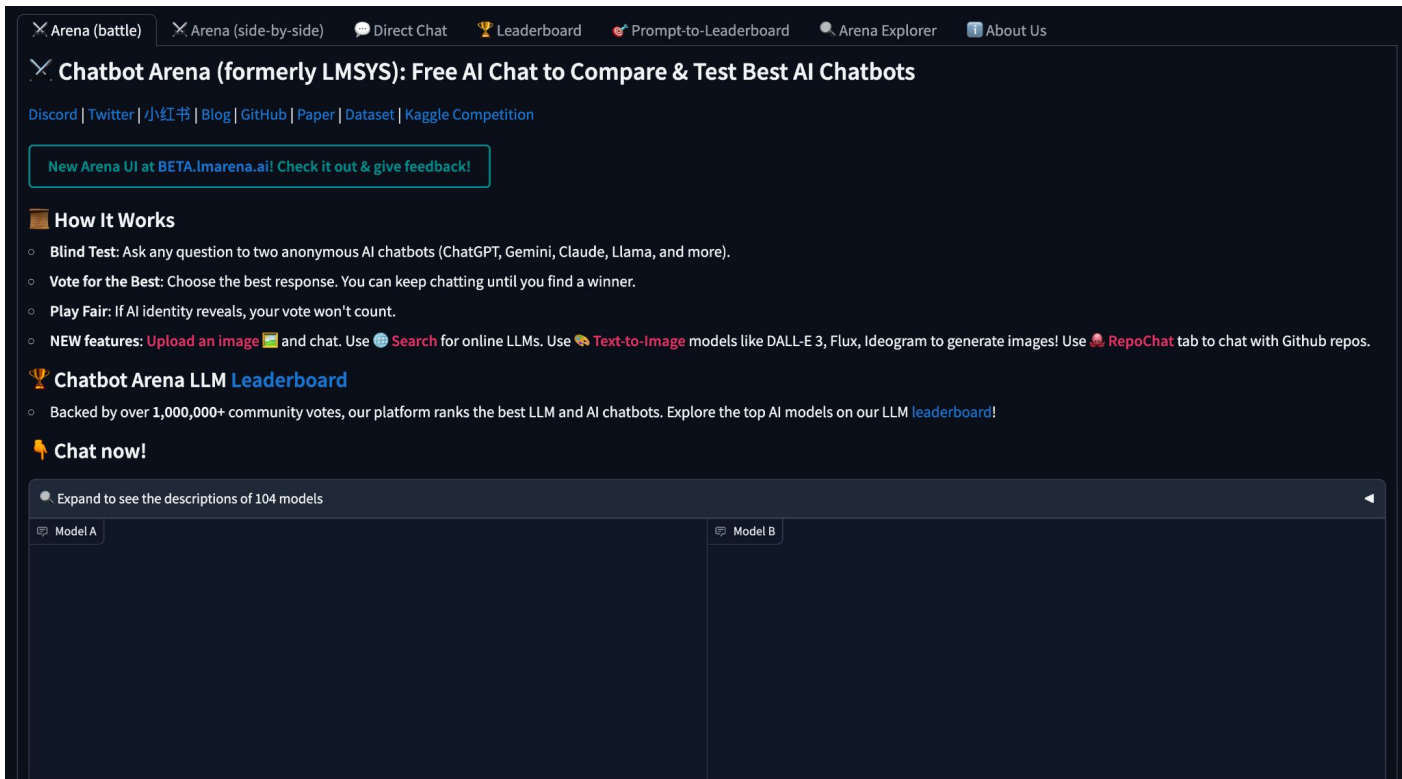


$$RC_T(B, C) = \frac{F_{\text{seq}}(RC_{T_1}(B_1, C_1), \dots, RC_{T_n}(B_n, C_n))}{\max_{\hat{B}_{i=1,2,\dots,N}} I(Y_B; \hat{B}_i^{PT_i}, X_B | C)}$$



$$RC_T(B, C) = \frac{F_{\text{parallel}}(RC_{T_1}(B_1, C_1), \dots, RC_{T_n}(B_n, C_n))}{\max_{\hat{B}_{i=1,2,\dots,N}} I(Y_B; \hat{B}_i^{PT_i}, X_B | C)}$$

# Benchmark: LLM Evaluation in the “wild”



The screenshot shows the Chatbot Arena website interface. At the top, there is a navigation bar with links: Arena (battle), Arena (side-by-side), Direct Chat, Leaderboard, Prompt-to-Leaderboard, Arena Explorer, and About Us. Below the navigation bar, the main heading reads "Chatbot Arena (formerly LMSYS): Free AI Chat to Compare & Test Best AI Chatbots". Underneath the heading, there are links to Discord, Twitter, 小红书, Blog, GitHub, Paper, Dataset, and Kaggle Competition. A green-bordered box contains the text "New Arena UI at BETA.lmarena.ai! Check it out & give feedback!".

**How It Works**

- **Blind Test:** Ask any question to two anonymous AI chatbots (ChatGPT, Gemini, Claude, Llama, and more).
- **Vote for the Best:** Choose the best response. You can keep chatting until you find a winner.
- **Play Fair:** If AI identity reveals, your vote won't count.
- **NEW features:** Upload an image and chat. Use Search for online LLMs. Use Text-to-Image models like DALL-E 3, Flux, Ideogram to generate images! Use RepoChat tab to chat with Github repos.

**Chatbot Arena LLM Leaderboard**

- Backed by over 1,000,000+ community votes, our platform ranks the best LLM and AI chatbots. Explore the top AI models on our LLM leaderboard!

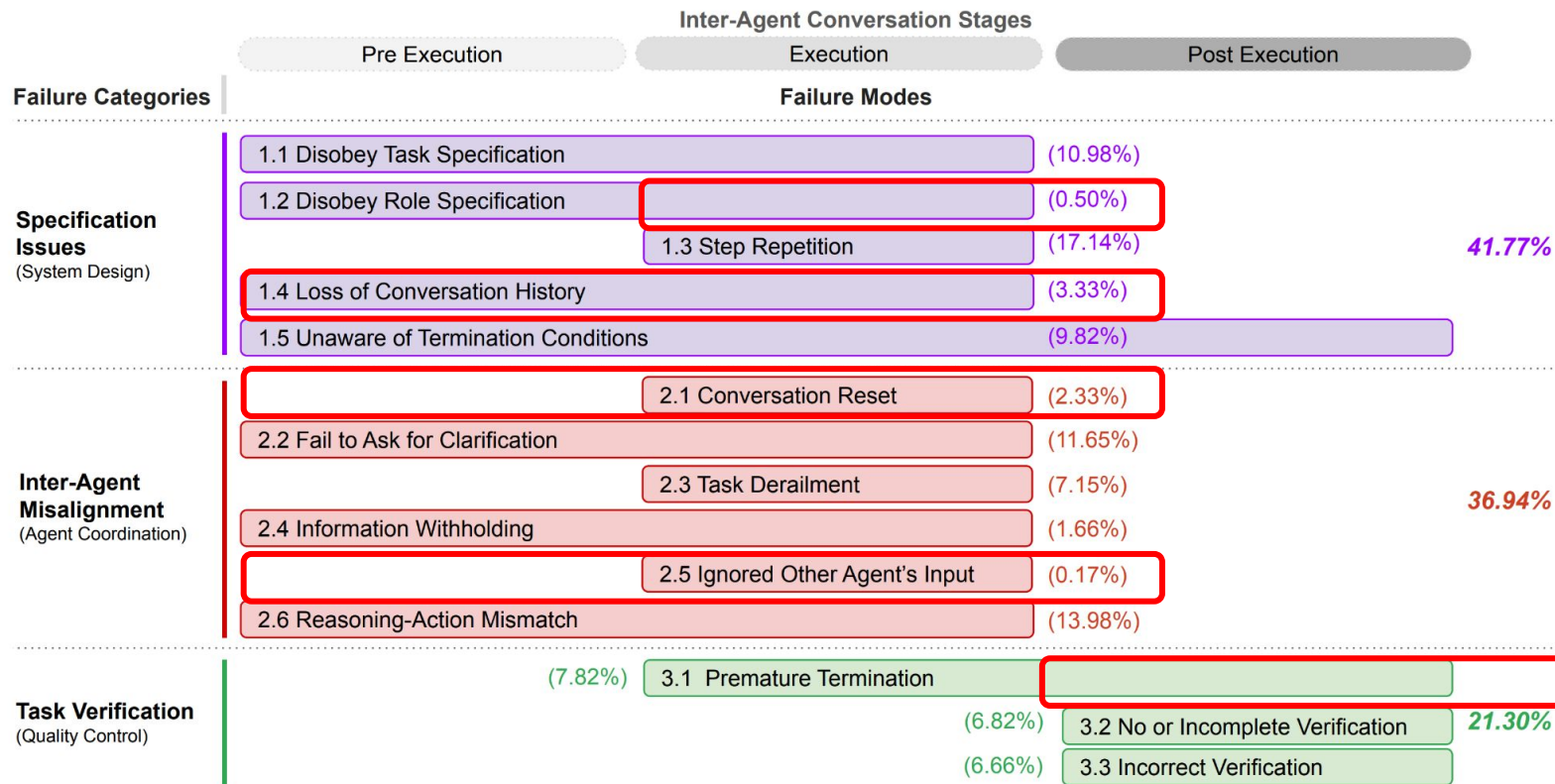
**Chat now!**

Expand to see the descriptions of 104 models

Model A

Model B

# Evaluation: Why Do Multi-Agent LLM Systems Fail?



# Conclusion

progress in agentic ...

requires **cross-disciplinary** work

both from **theory and practical** aspects

with new **benchmarks**, new **metrics**

... but also experimental **frameworks**,

to **build and play** with.